



**City of
Loveland**

Quarterly Financial Update

Brian Waldes, Chief Financial Officer

Finance

August 14, 2025

Agenda

- **General Fund Revenues**
 - Sales Tax
 - Property Tax
 - Building Materials Use Tax
 - Auto Use Tax
- **General Fund Expenses**
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 - Supplies
 - Purchased Services
- **General Fund Summary**
 - General Fund Combined Totals
 - Unassigned Fund Balance
- **Closeout**
 - All Other Funds – YTD Summary
 - Did You Know
 - Budget Timeline
 - Questions & Feedback
 - Helpful Links

Fund Accounting

Governments use fund accounting, a system that tracks resources according to their designated use. This system necessitates separate accounts for restricted funds to ensure compliance with financial reporting requirements. Because these restricted funds are earmarked for specific purposes they cannot be freely transferred to and from the general fund.



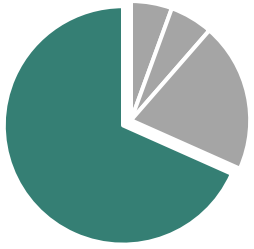
General Fund Revenues

The general fund is the main operating fund for a government entity, used to account for all financial resources not specifically designated for other funds.

Revenues

In this section we'll discuss General Fund **Revenues**. These revenues fall within the four categories below:

- Sales Tax
- Property Tax
- Building Materials Use Tax
- Auto Use Tax



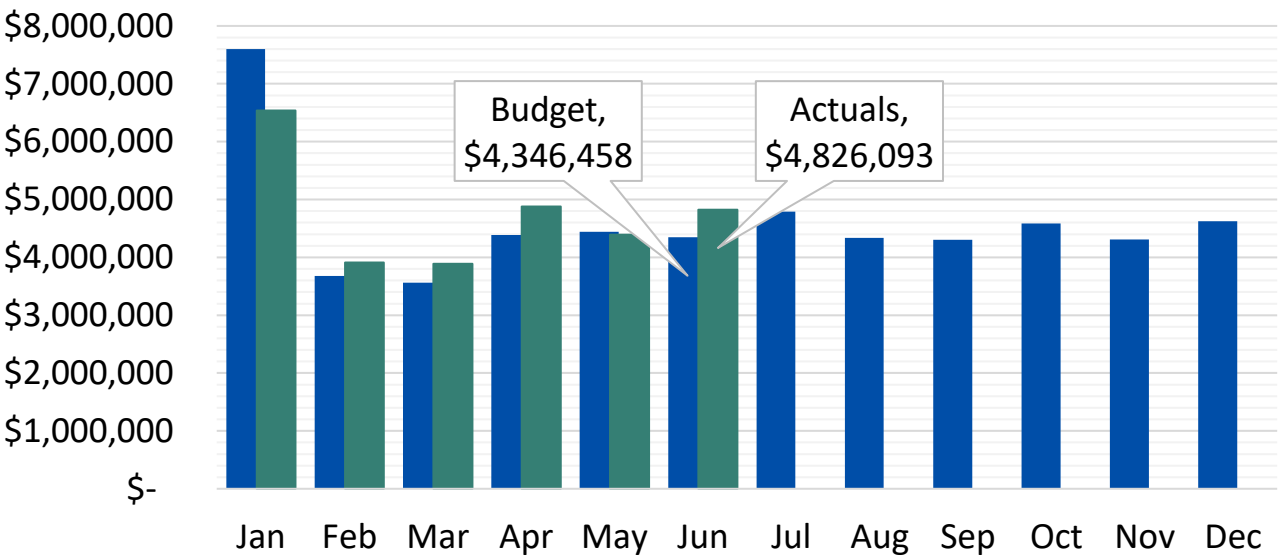
Sales Tax

Sales Tax is the primary source of revenue for the General Fund.

The information on this slide reflects taxes paid at the time of the transaction, regardless of when the funds were received by the City.

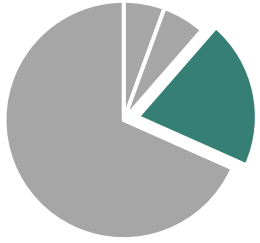
Sales tax collections are coming in \$400K ahead of budget but are trailing behind the same period last year by approximately \$1M due to non-reoccurring payment received in January of 2024.

2025 Budget vs. Actuals (Cash Basis)



	2025	
	YTD	Fiscal Year
Budget	\$ 28,021,224	\$ 54,964,018
Actuals	28,435,200	28,435,200
Variance + / (-)	\$ 413,975	\$ (26,528,818)

	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	\$ 53,105,331	\$ 54,964,018	\$ 1,858,687
Actuals YTD	29,460,921	28,435,200	\$ (1,025,721)



Property Tax

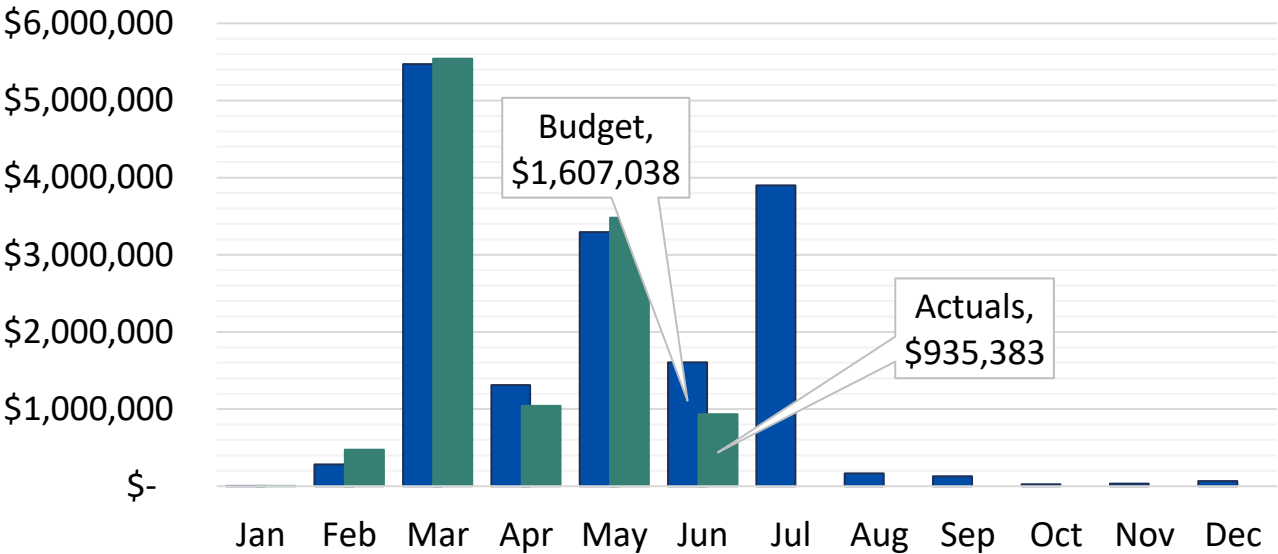
Property Tax is the second largest contributor of General Fund revenue. The timing of property tax payments makes this data more informative at certain points during the year.

- Lump sum payments are due at the end of April.
- Installment payments are due at the end of February and mid-June.

Property tax collections are slightly under the budget forecast through Q2 and are lower than last year due to a one-time payment received that will not occur in 2025.

	2025	
	YTD	Fiscal Year
Budget	\$ 11,969,778	\$ 16,292,934
Actuals	11,469,839	11,469,839
Variance + / (-)	\$ (499,939)	\$ (4,823,095)

2025 Budget vs. Actuals



	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	\$ 16,127,878	\$ 16,292,934	\$ 165,056
Actuals YTD	12,168,741	11,469,839	\$ (698,902)

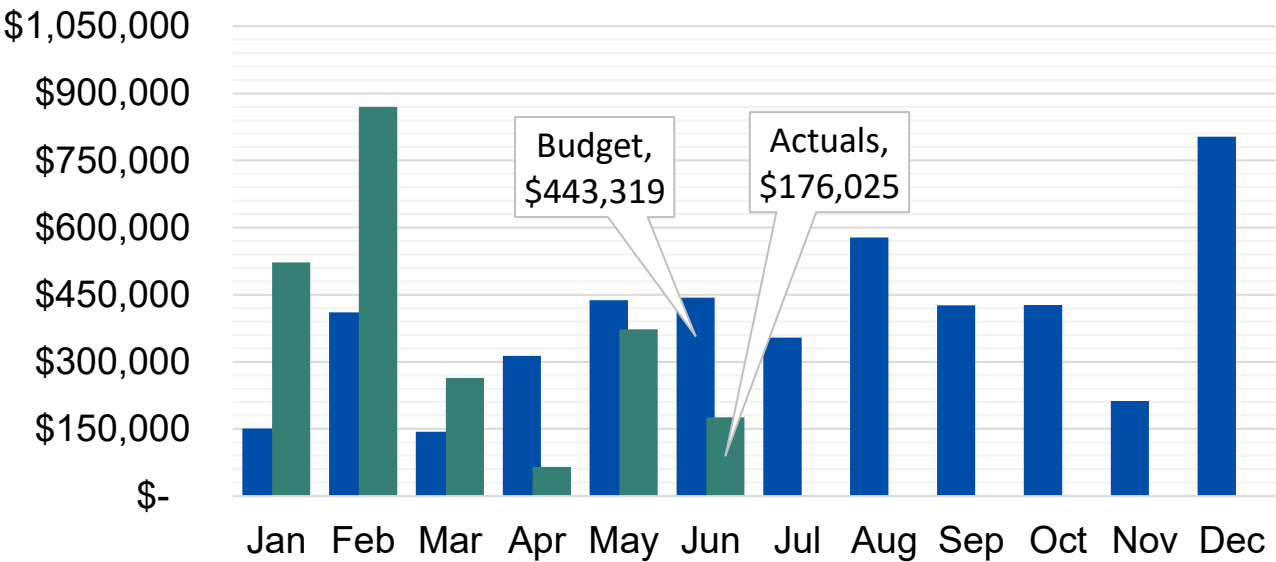


Building Materials Use Tax

Building Materials Use Tax is imposed on the use, storage, or consumption of building materials and collections can vary month-to-month depending on new projects developing throughout the City.

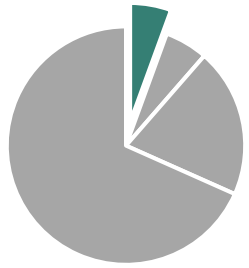
Building activity in Q1 was stronger than expected (due to a one-time commercial project for Walmart); however, Q2 was weaker than forecast. YTD use tax revenue is slightly ahead of budget.

2025 Budget vs. Actuals



	2025	
	YTD	Fiscal Year
Budget	\$1,899,191	\$ 4,700,000
Actuals	2,270,824	2,270,824
Variance + / (-)	\$ 371,632	\$(2,429,176)

	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	\$ 4,600,000	\$ 4,700,000	\$ 100,000
Actuals YTD	1,921,777	2,270,824	\$ 349,047



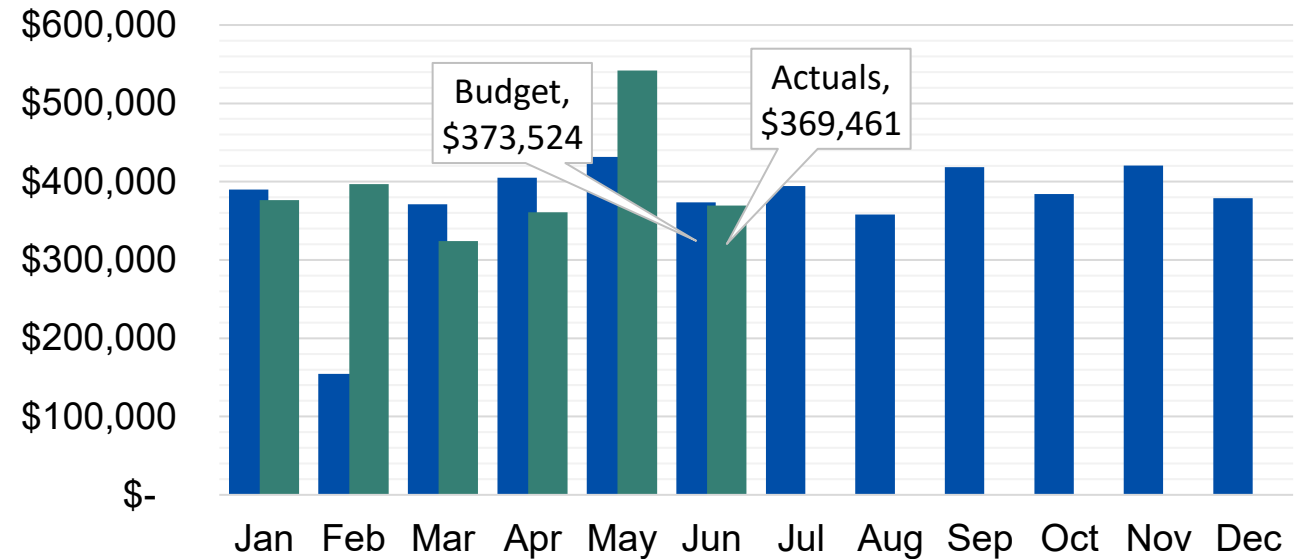
Auto Use Tax

The City receives Auto Use Tax when Loveland residents purchase and register a new vehicle, regardless of where the purchase occurred.

Auto Use Tax revenue remains relatively stable throughout the year.

Vehicle purchase activity continues to be stronger than anticipated through Q2.

2025 Budget vs. Actuals



	2025	
	YTD	Fiscal Year
Budget	\$ 2,125,563	\$ 4,480,000
Actuals	2,369,937	2,369,937
Variance + / (-)	\$ 244,374	\$ (2,110,063)

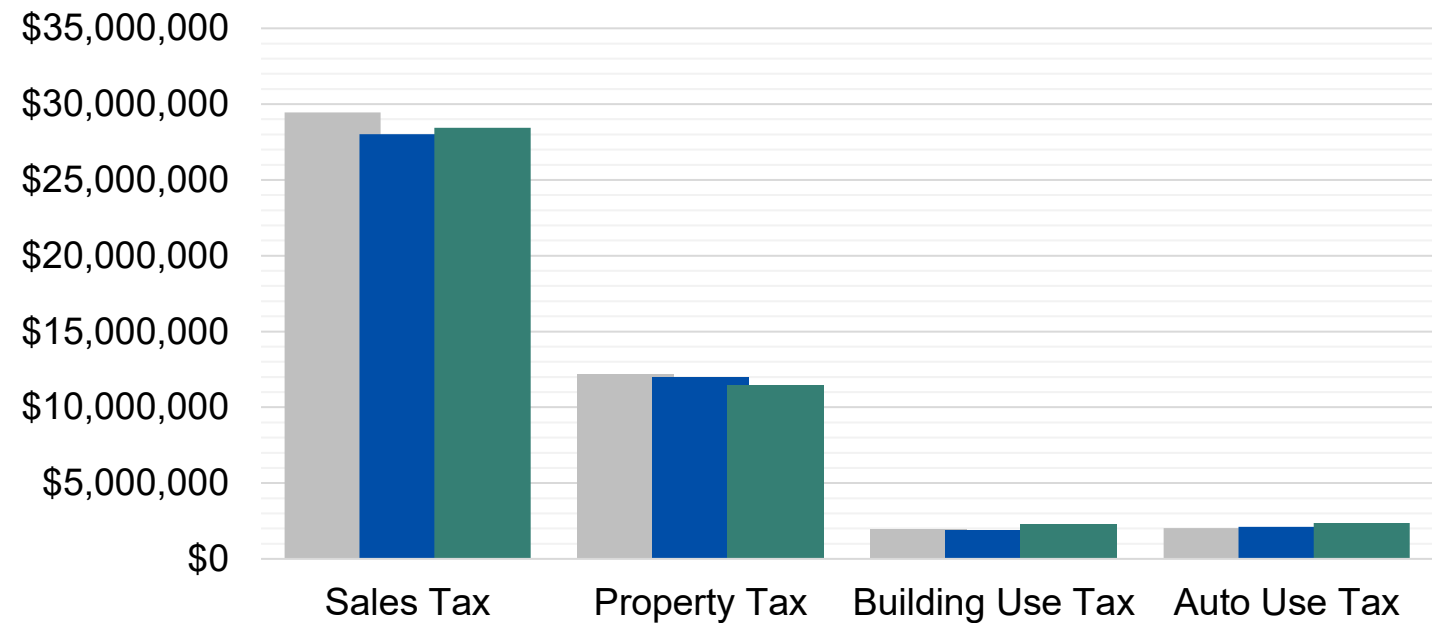
	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	\$ 4,400,000	\$ 4,480,000	\$ 80,000
Actuals YTD	2,037,843	2,369,937	\$ 332,094

Tax Revenue Summary

Revenue collections through Q2 are in-line with forecast.

Uncertainty at the national policy level makes it challenging to forecast what impacts may occur at our local level. No changes have been made to the annual forecast at this time.

YTD Comparison



	Sales Tax	Property Tax	Building Use	Auto Use	TOTAL YTD
2024 YTD Actuals	\$ 29,460,921	\$ 12,168,741	1,921,777	2,037,843	\$ 45,589,282
2025 YTD Budget	28,021,224	11,969,778	1,899,191	2,125,563	\$ 44,015,757
2025 YTD Actuals	28,435,200	11,469,839	2,270,824	2,369,937	\$ 44,545,800

Variance: '24 to '25 Actuals	(1,025,721)	(698,902)	349,047	332,094	(1,043,483)
	-3%	-6%	18%	16%	-2%

Variance: '25 Budget to Actuals	413,975	(499,939)	371,632	244,374	530,043
	1%	-4%	20%	11%	1%

General Fund Expenses

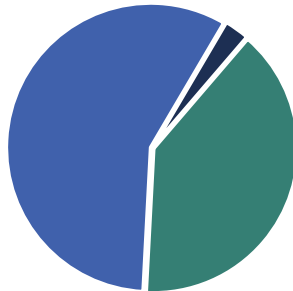
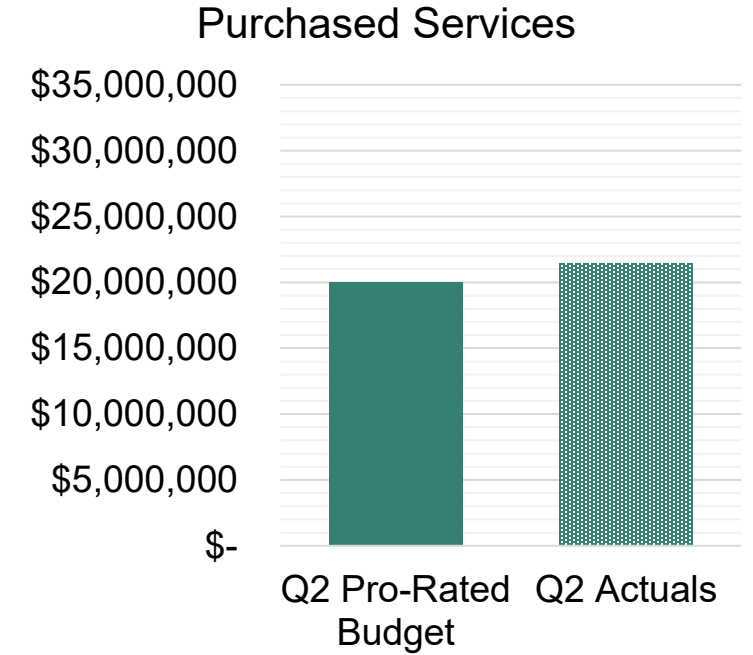
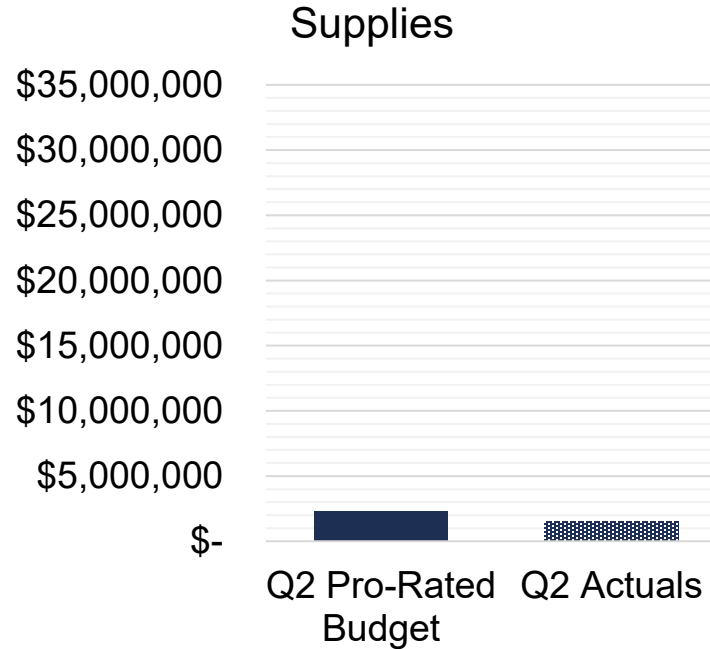
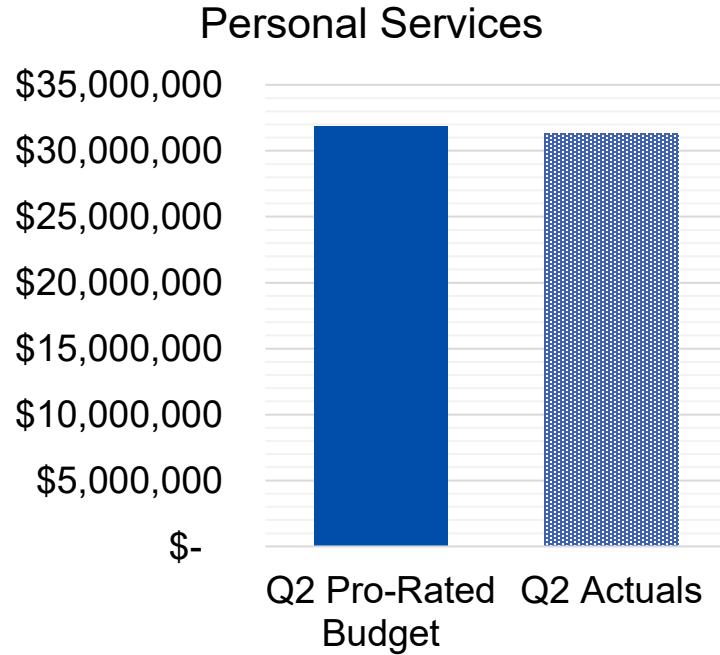
The General Fund is the primary account for funding day-to-day operations like public safety, operations & maintenance, and personnel costs.

Expenses

In this section we'll discuss General Fund **Expenses**. The expenses are broken out by the following expense classes:

- Personal Services
- Supplies
- Purchased Services

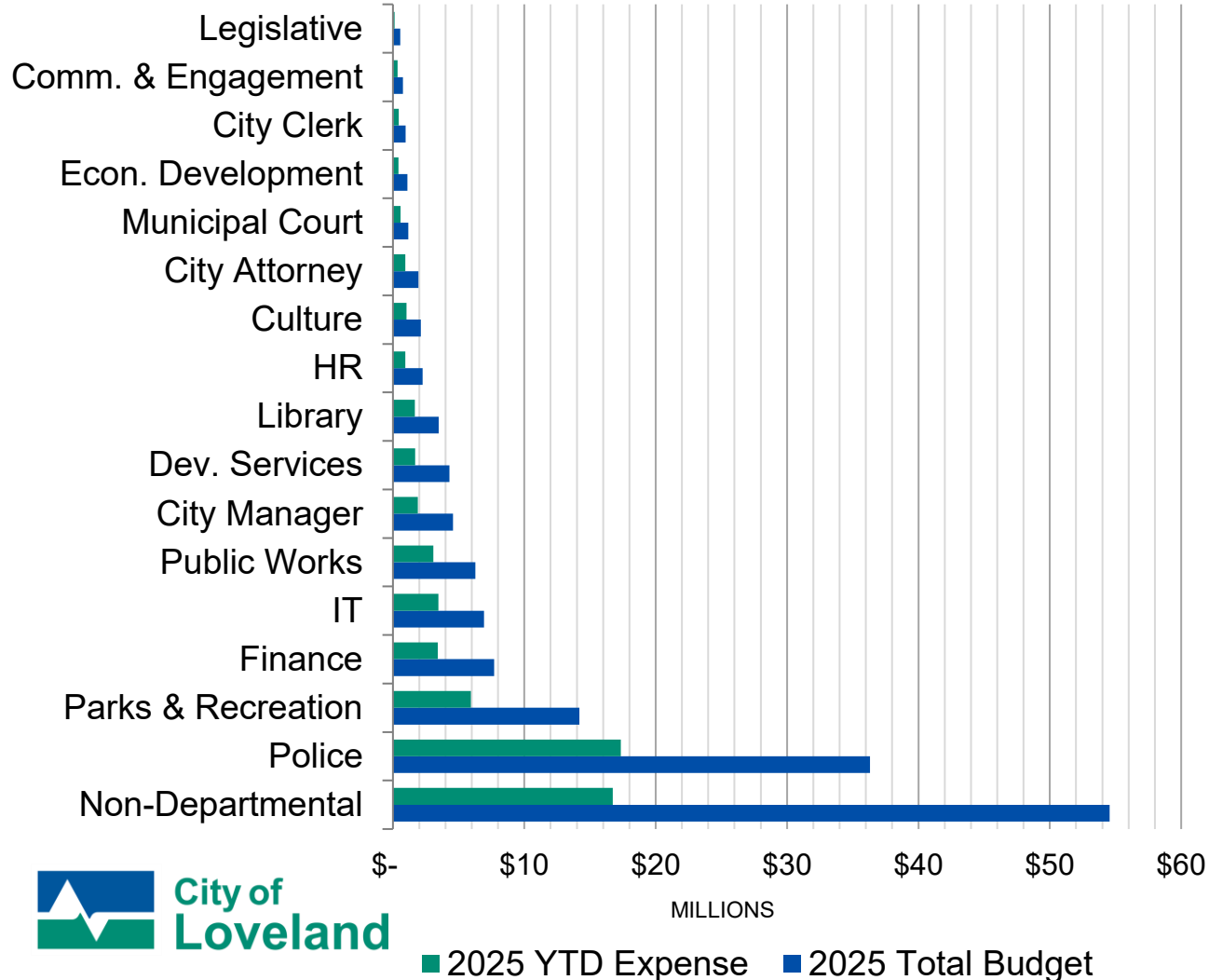
Expense by Class Through June 30



	Q2 Pro-Rated Budget	Q2 Actuals	% Variance + / (-)
Personal Services	\$ 31,880,281	\$ 31,281,272	-2%
Supplies	2,291,828	1,529,557	-33%
Purchased Services	20,037,960	21,467,492	7%
	\$ 54,210,068	\$ 54,278,321	0%

Expense by Department Through June 30

General Fund Departmental Exp (through 6/30/25)
vs. 2025 Budget



Department	2025 YTD Expense	2025 Total Budget	% of Budget Expensed
Legislative	\$ 130,027	\$ 557,089	23%
Comm. & Engagement	357,591	749,422	48%
City Clerk	449,726	959,772	47%
Econ. Development	413,195	1,105,395	37%
Municipal Court	571,710	1,162,770	49%
City Attorney	936,749	1,929,317	49%
Culture	1,025,003	2,109,770	49%
HR	930,897	2,249,434	41%
Library	1,672,480	3,473,115	48%
Dev. Services	1,682,200	4,309,268	39%
City Manager	1,898,788	4,562,280	42%
Public Works	3,083,922	6,278,732	49%
IT	3,467,853	6,931,385	50%
Finance	3,415,697	7,707,351	44%
Parks & Recreation	5,928,555	14,180,956	42%
Police	17,338,667	36,319,635	48%
Non-Departmental	16,722,140	54,559,820	31%
Total General Fund	\$60,032,466	\$149,145,510	40%

50% of budget year elapsed

General Fund Summary

Projects like new parks, facilities purchased for growth, utilities services etc. are not part of the general fund and are paid for by capital expansion fees, utility fees and more. The monies between funds are not interchangeable by law and must be used for specific purposes.

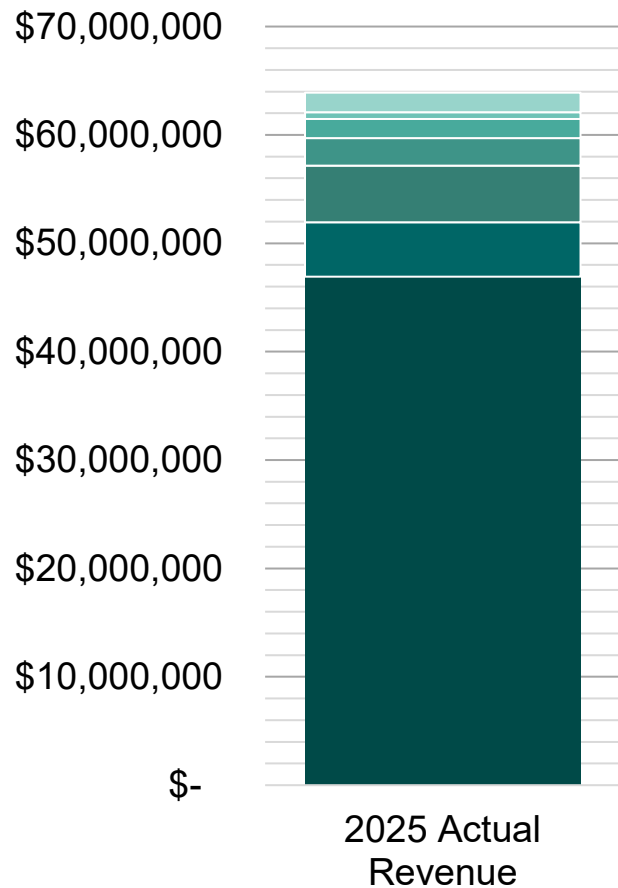
Summary

In this section we'll discuss the General Fund **Summary** to include:

- Combined Totals
- *Unassigned Fund Balance

**The portion of a governmental entity's general fund that is available for any purpose and is not restricted, committed, or assigned to specific purposes*

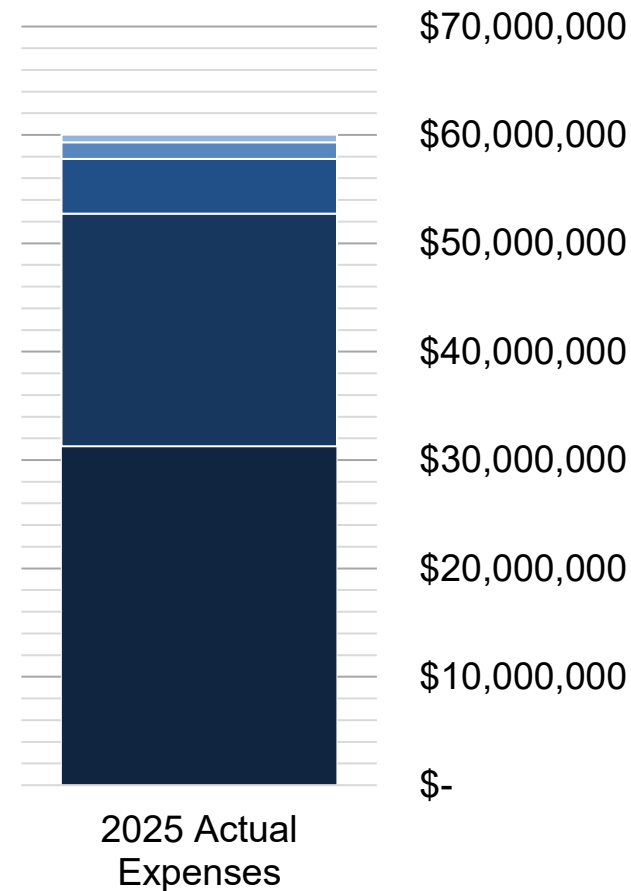
Combined Totals – '25 Revenue & Expenses



Revenue Category	2025 Actuals
Intergovernmental (Fed, State, etc.)	\$ 614,603
Licenses & Permits	1,768,511
Other	1,811,537
Charges for Services (External)	2,550,823
PILT	5,031,210
Cost Allocations (Internal)	5,207,262
Tax Revenue	46,913,170
Total GF Revenue	\$ 63,897,117

Expense Category	2025 Actuals
Capital Outlay	\$ 706,286
Supplies	1,529,557
Transfers	5,047,859
Purchased Services	21,467,492
Personal Services	31,281,272
Total GF Expense	\$ 60,032,466

Net	\$ 3,864,650
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Remaining Unassigned Fund Balance

As of August 5, 2025

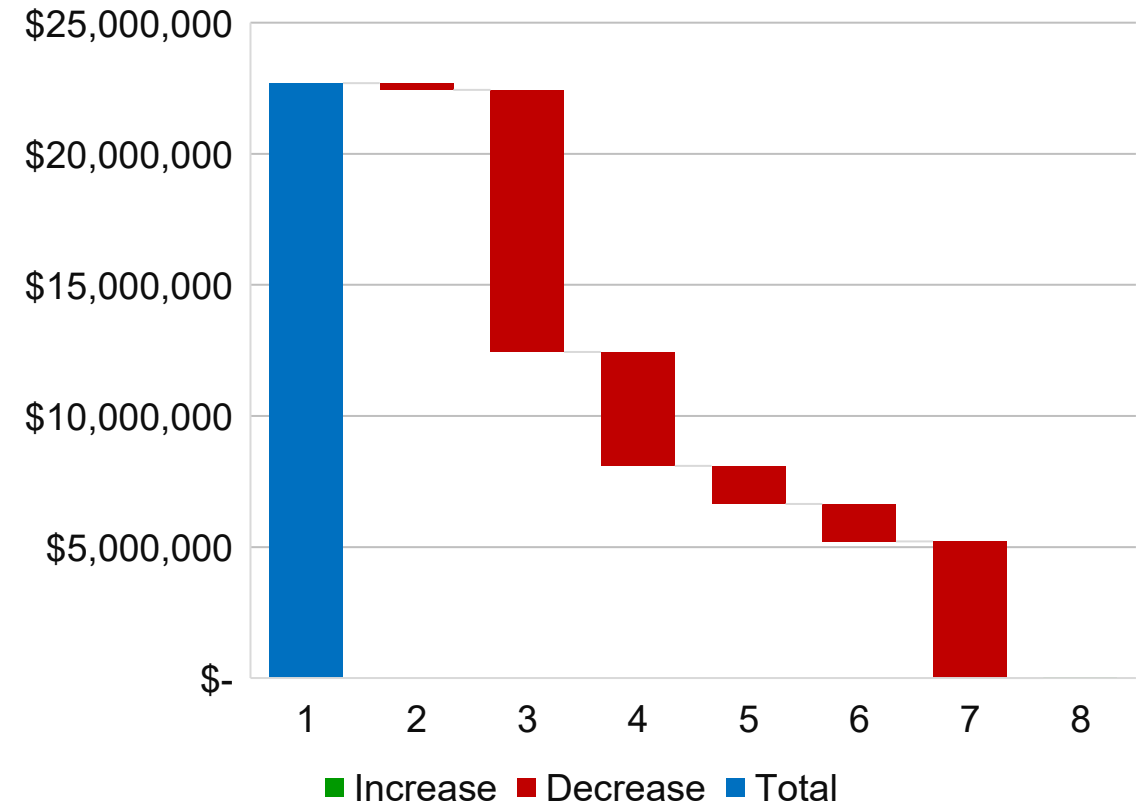
15% General Fund Operating Reserve¹ \$ 19,475,577

1	Starting GF Unassigned Fund Balance	22,690,323
2	Ord. 6749 - LURA Audit	(250,000)
3	FY 2024 - Non-Lapsing Capital	(9,998,588)
4	<i>FY2025 Capital Reductions Restoration²</i>	(4,341,455)
5	<i>FY2024 Re-Appropriations (Carry-Over)²</i>	(1,455,880)
6	<i>FY2025 New Appropriations²</i>	(1,429,477)
7	<i>FY2026 Capital Projects & Decision Packages²</i>	(5,214,923)
8	Ending Unassigned General Fund Balance	\$ -

¹15% Fiscal Contingency Reserve is fully funded.

²Pending Ordinances (not yet appropriated)

General Fund Unassigned Fund Balance



Closeout

Closeout

In this section we'll **closeout** our General Fund discussion with:

- All Other Funds – YTD Summary
- Did You Know
- Budget Timeline
- Questions & Feedback
- Helpful Links

All Other Funds – Year to Date Summary

June (Q2) FY2025 Year-to-Date Revenues & Expenses

		General Fund	Gen Gov COP	Economic Incentives	Community Housing Development	Foundry Garage	Transit	Capital Projects	Transportation
General Government Services	Year-to-Date Revenue	\$ 63,897,117	\$ 424,709	\$ -	\$ 266,999	\$ 318,261	\$ 2,311,981	\$ 2,415,958	\$ 7,579,739
	Year-to-Date Expenses	\$ 60,032,466	\$ 448,813	\$ 8,422	\$ 481,037	\$ 318,261	\$ 2,311,981	\$ 2,502,597	\$ 9,912,310
	Surplus / (Deficit)	\$ 3,864,650	\$ (24,104)	\$ (8,422)	\$ (214,038)	\$ -	\$ -	\$ (86,639)	\$ (2,332,571)

		Parks & OL Special	CDBG	Lodging	PEG Fee	Fiber Network	CEF's
Special Revenue Funds	Year-to-Date Revenue	\$ 4,678,382	\$ 324,718	\$ 774,289	\$ 4,890	\$ 4,172	\$ 5,044,808
	Year-to-Date Expenses	\$ 2,237,013	\$ 304,013	\$ 691,330	\$ 5,653	\$ 5,653	\$ 2,085,482
	Surplus / (Deficit)	\$ 2,441,369	\$ 20,705	\$ 82,959	\$ (763)	\$ (1,482)	\$ 2,959,325

		Water Utilities	Wastewater Utilities	Power Utilities	PULSE	Stormwater	Solid Waste	Golf
Enterprise Funds	Year-to-Date Revenue	\$ 14,477,321	\$ 10,719,150	\$ 46,571,158	\$ 16,872,979	\$ 10,805,056	\$ 6,376,527	\$ 3,390,207
	Year-to-Date Expenses	\$ 16,072,514	\$ 8,586,669	\$ 42,269,185	\$ 15,687,229	\$ 9,819,491	\$ 7,298,936	\$ 2,609,787
	Surplus / (Deficit)	\$ (1,595,194)	\$ 2,132,480	\$ 4,301,973	\$ 1,185,750	\$ 985,565	\$ (922,409)	\$ 780,419

		Fleet Replacement	Fleet Management	Risk	Employee Benefits
Internal Service Funds	Year-to-Date Revenue	\$ 1,811,973	\$ 3,291,818	\$ 3,081,708	\$ 9,665,505
	Year-to-Date Expenses	\$ 1,202,893	\$ 3,083,505	\$ 2,563,563	\$ 7,739,060
	Surplus / (Deficit)	\$ 609,080	\$ 208,313	\$ 518,145	\$ 1,926,446

		LLBA	GID	PD Training	DDA	SID	Airport	LURA	Fire
Other Entities	Year-to-Date Revenue	\$ 299,112	\$ 58,889	\$ 52,366	\$ 13,919,633	\$ 420,690	\$ 1,009,027	\$ 17,256,466	\$ 17,874,157
	Year-to-Date Expenses	\$ 254,790	\$ 1,609	\$ 110,907	\$ 956,252	\$ 515,929	\$ 943,890	\$ 16,776,719	\$ 17,135,775
	Surplus / (Deficit)	\$ 44,322	\$ 57,280	\$ (58,541)	\$ 12,963,380	\$ (95,240)	\$ 65,137	\$ 479,746	\$ 738,382

Budget Timeline





Public Comment & Council Questions



Helpful Links

Sales Tax Collections: Geographical Area Cash Basis

<https://www.lovgov.org/services/finance/sales-tax/reports>

Sales Tax Collections by Industry Code

<https://www.lovgov.org/services/finance/sales-tax/reports>

Building Permits Link

<https://www.lovgov.org/services/development-services/building-division/policies-reports>

Activity Measures

Measures	June '23	June '24	June '25	2023 YTD	2024 YTD	2025 YTD
Governmental Measures						
# of Building Permits	326	340	368	1,684	1,988	2,081
\$ Building Permit Valuations	18,517,527	30,618,509	14,892,084	164,077,418	254,514,062	211,186,368
# of Certified Occupancies	47	42	42	201	146	169
Net # of Sales Tax Licenses	35	(17)	36	33	71	(35)
\$ of Lodging Tax Collected	110,683	132,052	131,117	538,042	587,906	592,695
Sales & Use Tax System Receipts (SUTS)	247,939	370,686	439,323	1,308,664	2,548,563	3,054,431
Enterprise Measures						
New Residential Electric Meter Sets	30	26	25	271	153	189
# of Utility Bills Sent	43,880	45,300	45,750	261,585	268,635	273,452
Peak Electric Demand (kW)	136,750	145,522	152,906	608,393	621,770	645,509
Energy Purchased from PRPA (kWh)	58,288,081	66,615,891	65,789,967	346,370,199	353,162,290	359,622,046
Gallons of Water Sold	293,523,070	471,370,261	374,373,229	1,088,585,582	1,271,049,770	1,219,775,866
Rounds of Golf	23,032	24,488	23,578	60,603	69,475	70,596
Internal Measures						
# of Workers' Comp Claims	1,574	897	1,080	7,226	5,947	7,098
\$ of Workers' Comp Claims	10	8	10	73	46	63
# of Total Open Claims	43,110	25,017	14,945	Not Cumulative		
\$ of Total Open Claims	18	16	16	Not Cumulative		