Attachment 1

QUARTERLY FINANCIAL UPDATE

2025 Q1: JAN - MAR

BRIAN WALDES
CHIEF FINANCIAL OFFICER
MAY 27, 2025

City of Loveland

AGENDA

1 GENERAL FUND: REVENUE

- SALES TAX
- PROPERTY TAX
- BUILDING MATERIALS USE TAX
- AUTO USE TAX
- SUMMARY

2 GENERAL FUND: EXPENSES

- BY CLASS
  - PERSONNEL SERVICES
  - SUPPLIES
  - PURCHASED SERVICES

3 GENERAL FUND: SUMMARY

- GENERAL FUND COMBINED TOTALS
- UNASSIGNED FUND BALANCE

4 CLOSE OUT

- ALL OTHER FUNDS – YTD SUMMARY
- DID YOU KNOW
- BUDGET TIMELINE
- QUESTIONS & FEEDBACK
- HELPFUL LINKS

City of Loveland

1) GENERAL FUND

YOU ARE HERE™

REVENUES

SALES TAX
PROPERTY TAX
BUILDING MATERIALS USE TAX
AUTO USE TAX
SUMMARY

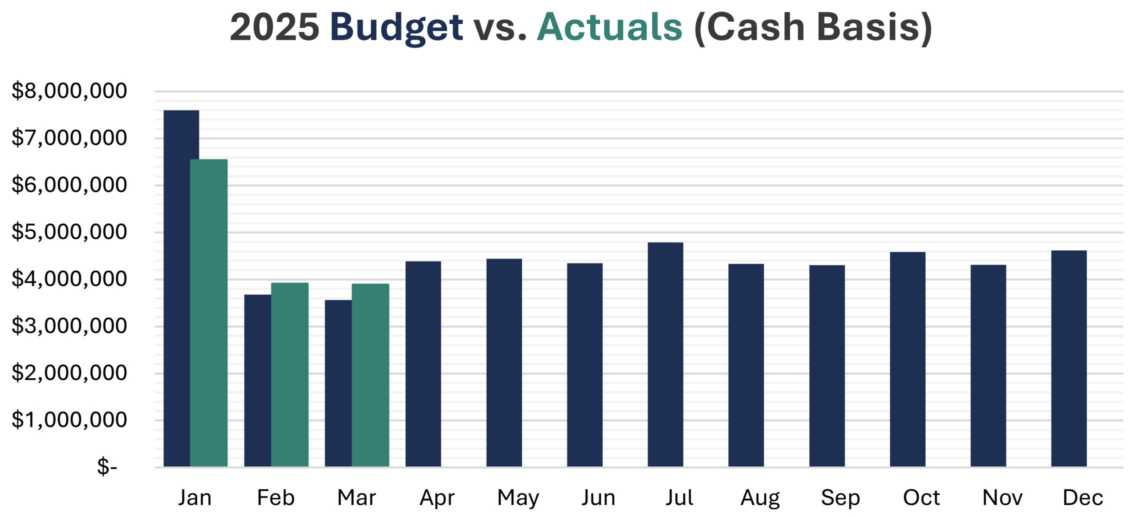
EXPENSES

BY CLASS
- PERSONAL SERVICES
- SUPPLIES
- PURCHASED SERVICES

COMBINED TOTALS

YEAR TO DATE SUMMARY

SALES TAX



Sales Tax is the primary source of revenue for the General Fund.

The information on this slide reflects taxes paid at the time of the transaction, regardless of when the funds were received by the City.

Q1 sales tax collections are trailing behind the same period last year.

	2025	
	YTD	Fiscal Year
Budget	$ 14,841,059	$ 54,964,018
Actuals	14,338,618	14,338,618
Variance + / (-)	$ (502,441)	$ (40,625,400)

	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	$ 53,105,331	$ 54,964,018	$ 1,858,687
Actuals YTD	15,603,575	14,338,618	$ (1,264,957)

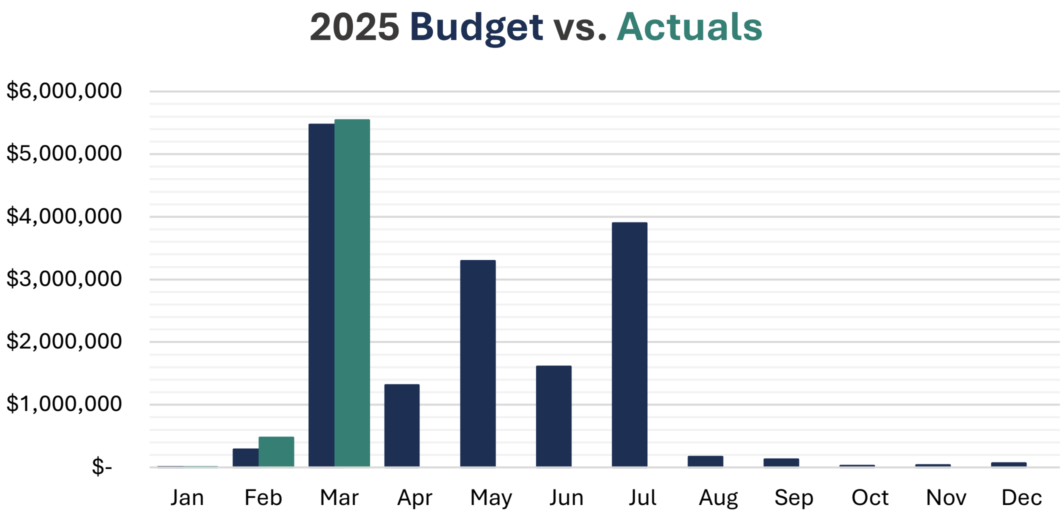
Attachment 1

PROPERTY TAX

Property Tax is the second largest contributor of General Fund revenue.

The timing of **property tax payments** makes this data more informative at certain points during the year.

- **Lump sum** payments are due at the end of April.
- **Installment** payments are due at the end of February and mid-June.



Property tax collections are in-line with the forecast through Q1.

	2025	
	YTD	Fiscal Year
Budget	$ 5,756,219	$ 16,292,934
Actuals	6,014,668	6,014,668
Variance + / (-)	$ 258,449	$ (10,278,266)

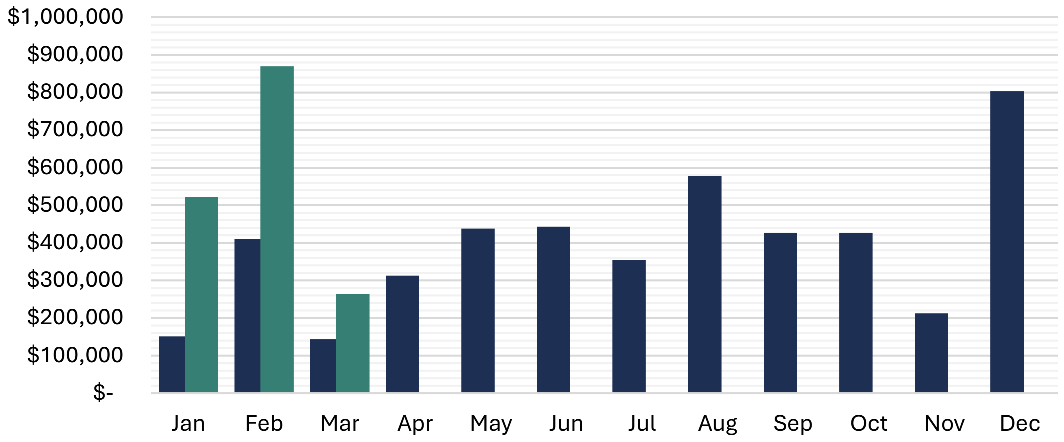
	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	$ 16,127,878	$ 16,292,934	$ 165,056
Actuals YTD	5,388,608	6,014,668	$ 626,060

BUILDING MATERIALS USE TAX

Building Materials Use Tax is imposed on the use, storage, or consumption of building materials.

Building Materials Use Tax collections can vary month-to-month depending on new projects developing throughout the City.

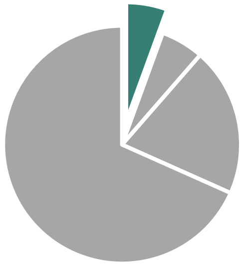
2025 Budget vs. Actuals



Building activity in Q1 was stronger than expected; however, preliminary results from April indicate a significant decline.

	2025	
	YTD	Fiscal Year
Budget	$ 705,185	$ 4,700,000
Actuals	1,656,397	1,656,397
Variance + / (-)	$ 951,212	$ (3,043,603)

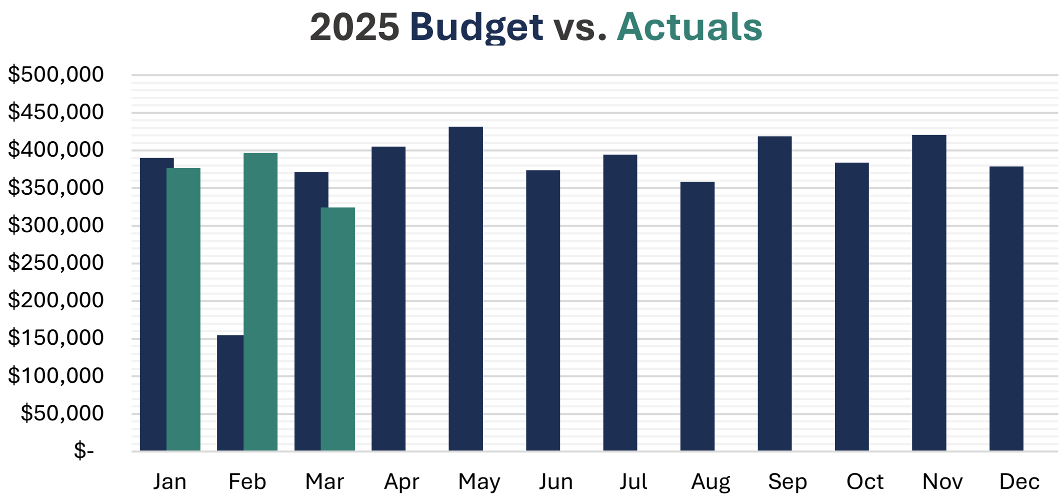
	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	$ 4,600,000	$ 4,700,000	$ 100,000
Actuals YTD	713,571	1,656,397	$ 942,826



AUTO USE TAX

The City receives **Auto Use Tax** when Loveland residents purchase and register a new vehicle, regardless of where the purchase occurred.

Auto Use Tax revenue remains relatively stable throughout the year.



Vehicle purchase activity was stronger than anticipated in Q1; however, tariffs may impact future vehicle sales.

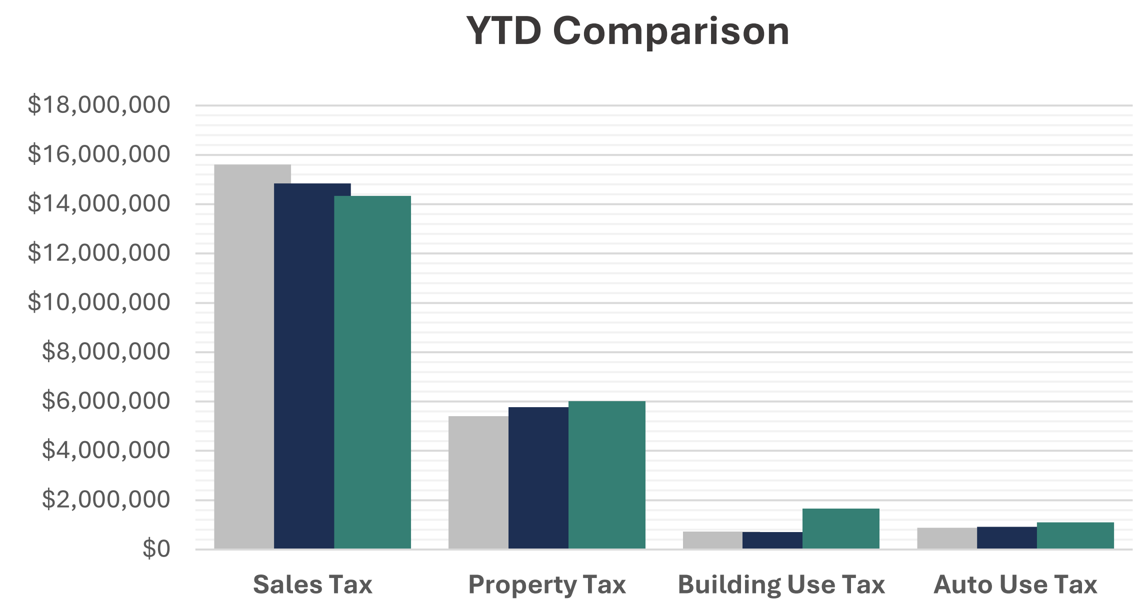
	2025	
	YTD	Fiscal Year
Budget	$ 915,605	$ 4,480,000
Actuals	1,097,387	1,097,387
Variance + / (-)	$ 181,782	$ (3,382,613)

	Comparison to Prior Year		
	2024	2025	Variance + / (-)
Budget	$ 4,400,000	$ 4,480,000	$ 80,000
Actuals YTD	877,819	1,097,387	$ 219,568

TAX REVENUE SUMMARY

Revenue collections through Q1 are in-line with forecast.

Uncertainty at the national policy level makes it challenging to forecast what impacts may occur at our local level. No changes have been made to the annual forecast at this time.



	Sales Tax	Property Tax	Building Use	Auto Use	TOTAL YTD
2024 YTD Actuals	$ 15,603,575	$ 5,388,608	713,571	877,819	$ 22,583,572
2025 YTD Budget	14,841,059	5,756,219	705,185	915,605	$ 22,218,068
2025 YTD Actuals	14,338,618	6,014,668	1,656,397	1,097,387	$ 23,107,069
Variance:	(1,264,957)	626,060	942,826	219,568	523,497
'24 to '25 Actuals	-8%	12%	132%	25%	2%
Variance:	(502,441)	258,449	951,212	181,782	889,002
'25 Budget to Actuals	-3%	4%	135%	20%	4%

2) GENERAL FUND

REVENUES

- SALES TAX
- PROPERTY TAX
- BUILDING MATERIALS USE TAX
- AUTO USE TAX
- SUMMARY

EXPENSES

YOU ARE HERE™

- BY CLASS
  - PERSONAL SERVICES
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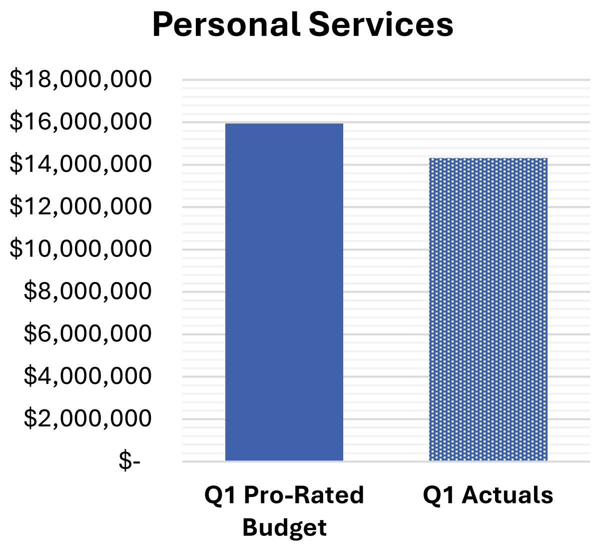
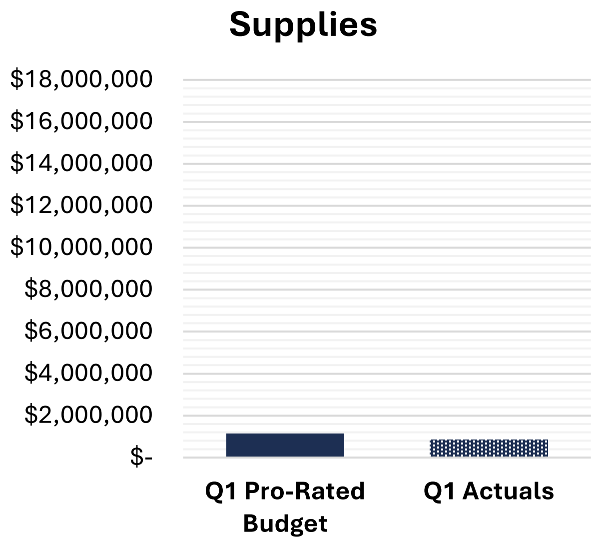
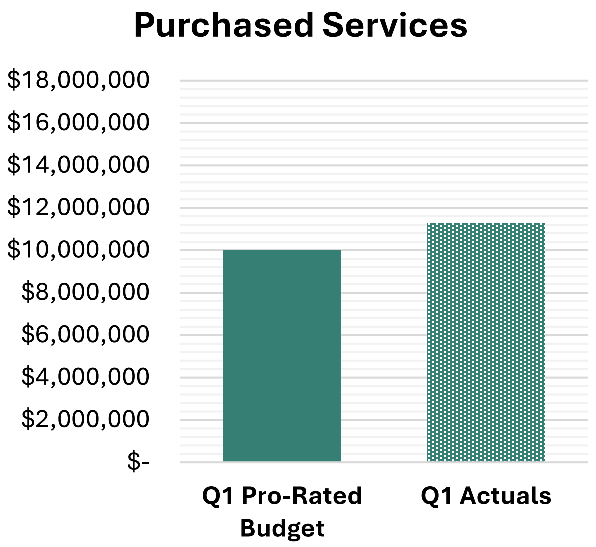
COMBINED TOTALS

- YEAR TO DATE SUMMARY

EXPENSE BY CLASS THROUGH MARCH 31







	Q1 Pro-Rated Budget	Q1 Actuals	% Variance + / (-)
Personal Services	$ 15,940,141	$ 14,308,205	-10%
Supplies	1,145,914	855,132	-25%
Purchased Services	10,018,980	11,282,943	13%
	$ 27,105,034	$ 26,446,280	-2%

Note: Personal and purchased services variances are due to timing.

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3) GENERAL FUND

REVENUES

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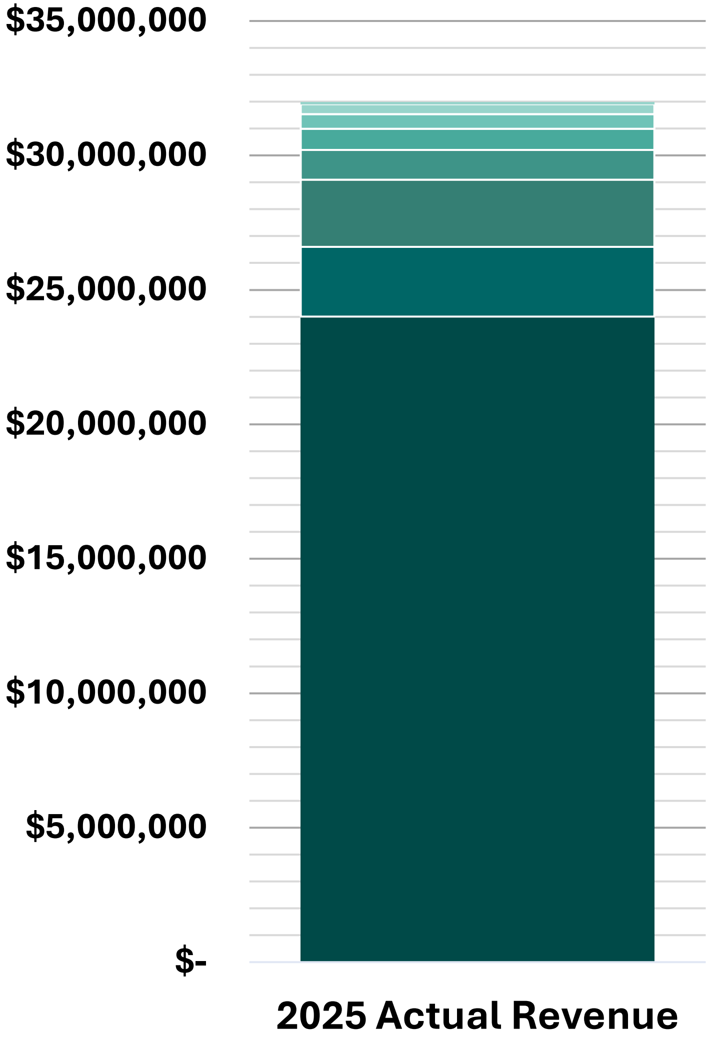
GENERAL FUND SUMMARY

COMBINED TOTALS
UNASSIGNED FUND BALANCE

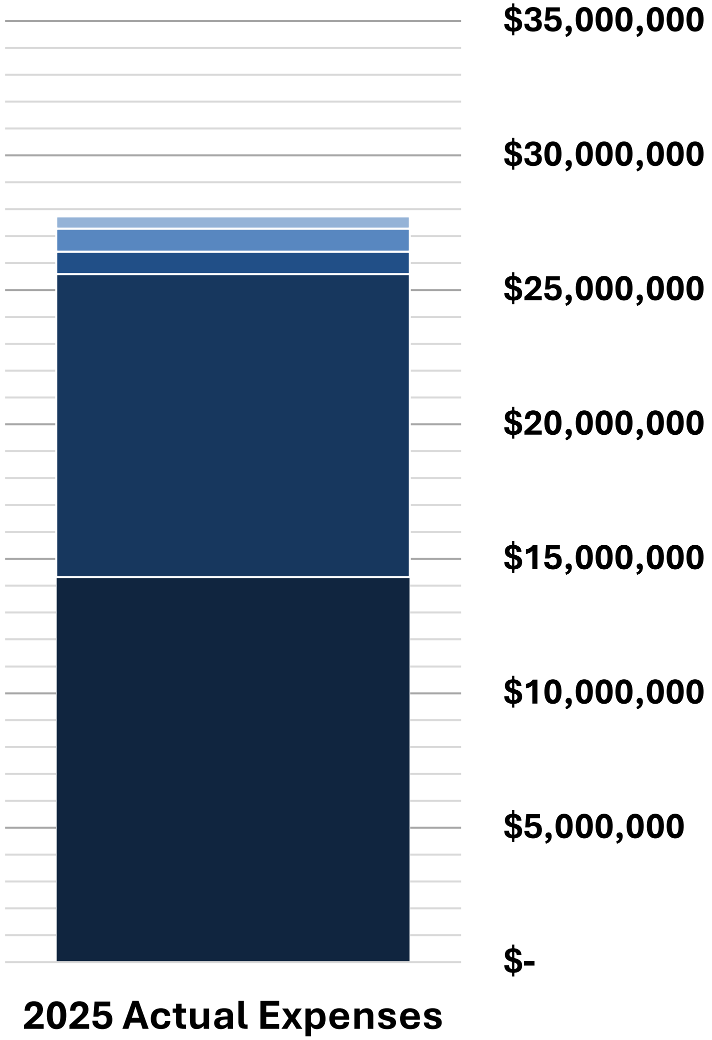
COMBINED TOTALS – '25 REVENUE & EXPENSES



Revenue Category	2025 Actuals
Intergovernmental (Fed, State, etc.)	$ 82,387
Interest Income	367,584
Other	541,788
Charges for Services (External)	791,343
Licenses & Permits	1,099,235
PILT	2,495,915
Cost Allocations (Internal)	2,602,377
Tax Revenue	24,003,273
Total GF Revenue	**$ 31,983,903**

Expense Category	2025 Actuals
Capital Outlay	$ 454,181
Transfers	834,541
Supplies	855,132
Purchased Services	11,282,943
Personal Services	14,308,205
Total GF Expense	**$ 27,735,003**

Net	**$ 4,248,900**

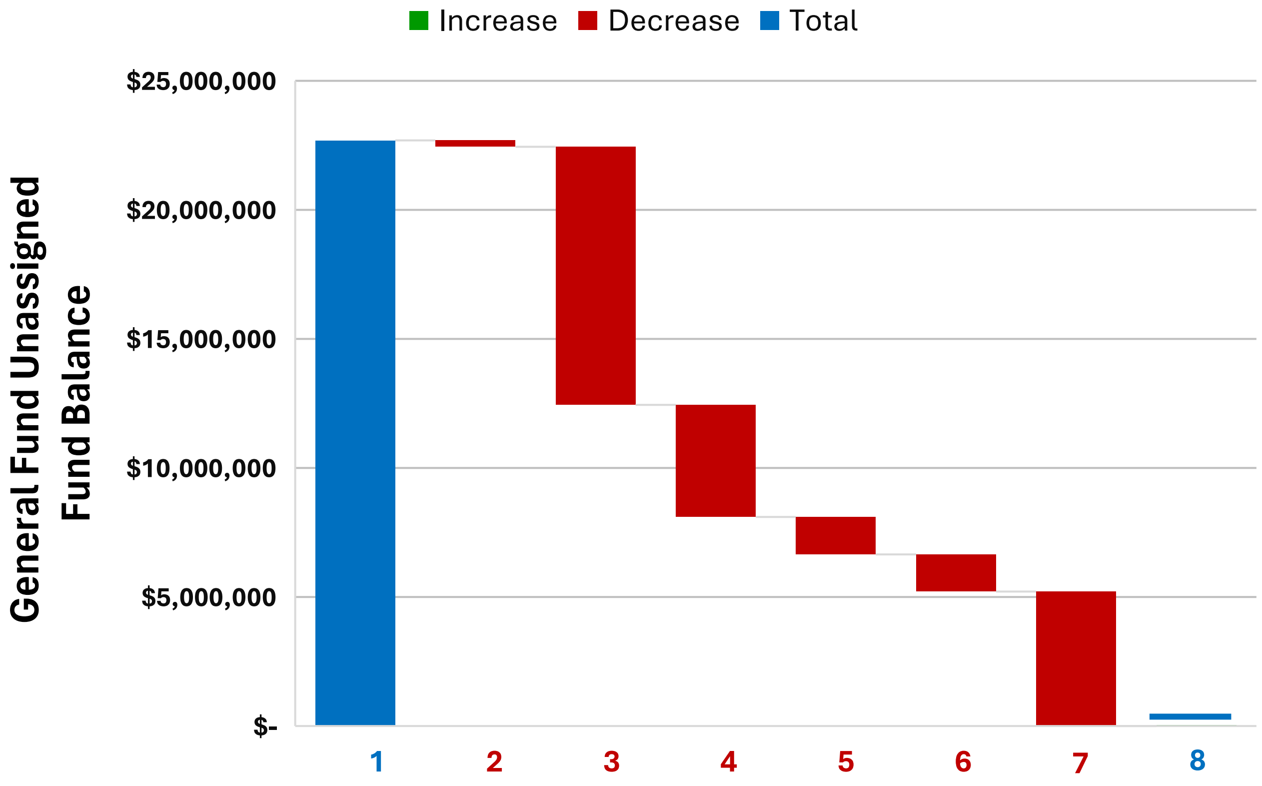


REMAINING UNASSIGNED FUND BALANCE

	15% General Fund Operating Reserve[1]	**$ 19,475,577**
1	**Starting GF Unassigned Fund Balance**	22,690,323
2	**Ord. 6749** - LURA Audit	(250,000)
3	**FY 2024 - Non-Lapsing Capital**	(9,998,588)
4	*FY2025 Capital Reductions Restoration [2]*	*(4,341,455)*
5	*FY2024 Re-Appropriations (Carry-Over) [2]*	*(1,455,880)*
6	*FY2025 New Appropriations [2]*	*(1,429,477)*
7	*FY2026 Capital Projects & Decision Packages [2]*	*(5,214,923)*
8	**Ending Unassigned General Fund Balance**	**$ -**

[1] 15% Fiscal Contingency Reserve is fully funded.

[2] Pending Ordinances (not yet appropriated)



4) CLOSE OUT

YOU ARE HERE™

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- DID YOU KNOW?
- BUDGET TIMELINE
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ALL OTHER FUNDS – YTD SUMMARY

March (Q1) FY2025 Year-to-Date Revenues & Expenses

General Government Services		General Fund	Gen Gov COP	Economic Incentives	Community Housing Development	Foundry Garage	Transit	Capital Projects	Transportation
	Year-to-Date Revenue	$ 31,983,903	$ 3,746	$ -	$ 129,042	$ 74,880	$ 836,130	$ 37,250	$ 2,973,290
	Year-to-Date Expenses	$ 27,735,003	$ 446,471	$ 8,422	$ 480,901	$ 74,880	$ 836,130	$ 863,299	$ 2,727,152
	Surplus / (Deficit)	**$ 4,248,900**	**$ (442,725)**	**$ (8,422)**	**$ (351,859)**	**$ -**	**$ -**	**$ (826,049)**	**$ 246,138**

Special Revenue Funds		Parks & OL Special	CDBG	Lodging	PEG Fee	Fiber Network	CEF's
	Year-to-Date Revenue	$ 2,659,754	$ 2,120	$ 324,710	$ 2,222	$ 1,919	$ 2,818,483
	Year-to-Date Expenses	$ 1,055,038	$ 262,930	$ 394,633	$ 2,659	$ 2,659	$ 482,358
	Surplus / (Deficit)	**$ 1,604,716**	**$ (260,810)**	**$ (69,922)**	**$ (437)**	**$ (740)**	**$ 2,336,125**

Enterprise Funds		Water Utilities	Wastewater Utilities	Power Utilities	PULSE	Stormwater	Solid Waste	Golf
	Year-to-Date Revenue	$ 6,669,640	$ 5,502,515	$ 23,828,781	$ 6,994,361	$ 6,209,834	$ 3,025,825	$ 712,471
	Year-to-Date Expenses	$ 7,743,368	$ 3,806,583	$ 20,473,049	$ 3,582,191	$ 5,483,310	$ 1,990,970	$ 956,794
	Surplus / (Deficit)	**$ (1,073,727)**	**$ 1,695,932**	**$ 3,355,731**	**$ 3,412,170**	**$ 726,524**	**$ 1,034,855**	**$ (244,323)**

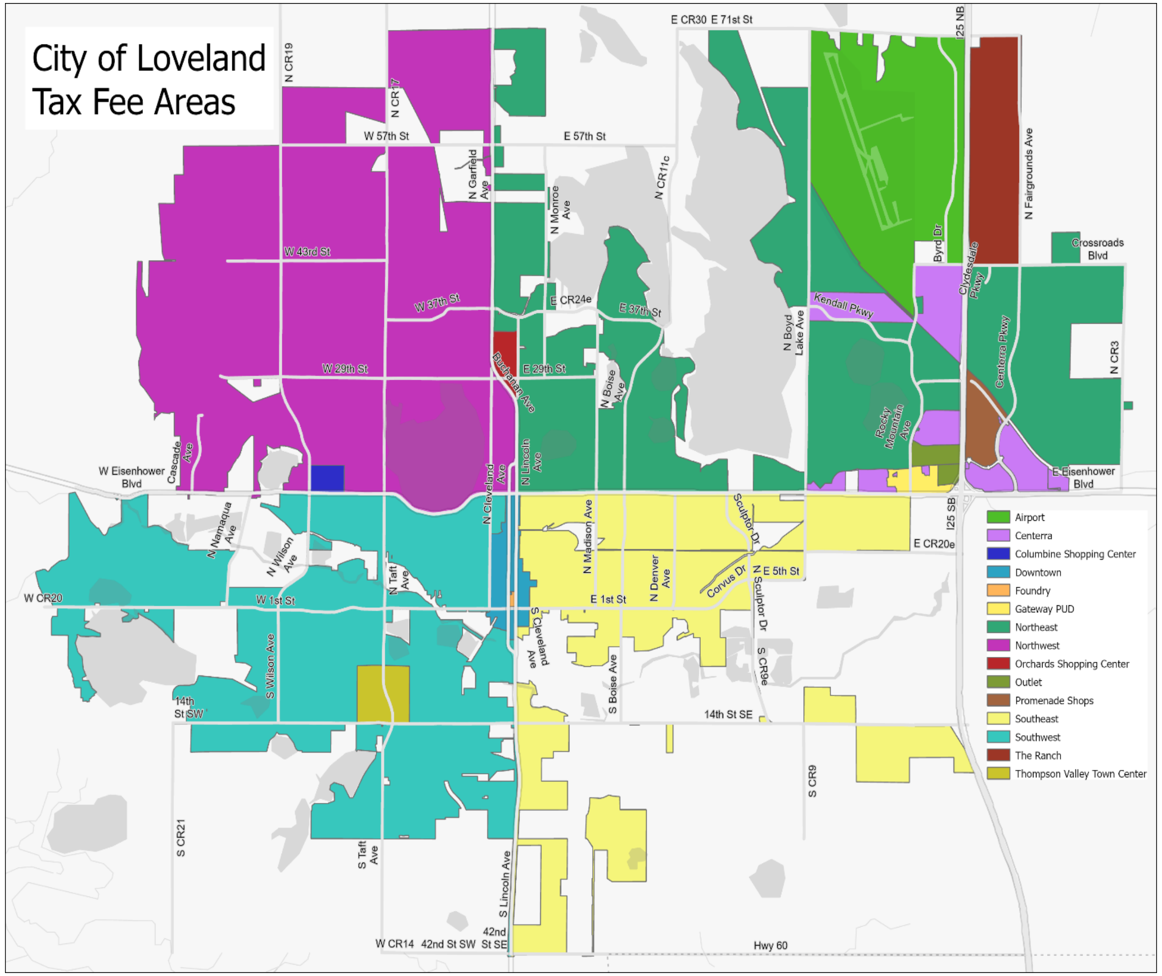
Internal Service Funds		Fleet Replacement	Fleet Management	Risk	Employee Benefits
	Year-to-Date Revenue	$ 881,513	$ 1,573,158	$ 1,497,954	$ 4,032,237
	Year-to-Date Expenses	$ 880,121	$ 1,536,409	$ 1,096,653	$ 3,323,112
	Surplus / (Deficit)	**$ 1,392**	**$ 36,749**	**$ 401,301**	**$ 709,125**

Other Entities		LLBA	GID	PD Training	DDA	SID	Airport	LURA	Fire
	Year-to-Date Revenue	$ 33,460	$ 21,525	$ 13,987	$ 12,951,283	$ 414,532	$ 521,412	$ 7,501,713	$ 8,206,537
	Year-to-Date Expenses	$ 109,122	$ 801	$ 54,470	$ 39,977	$ 344	$ 468,110	$ 7,223,043	$ 8,731,982
	Surplus / (Deficit)	**$ (75,662)**	**$ 20,724**	**$ (40,483)**	**$ 12,911,306**	**$ 414,188**	**$ 53,302**	**$ 278,670**	**$ (525,445)**

Attachment 1

DID YOU KNOW?

The City of Loveland tracks sales tax return submissions by **geographic area** to identify where businesses are located, and which areas generate the most economic activity.



# of Sales Tax Returns Filed Per Geographical Area Quarter 1, 2025		
	Geographic Area	**# of Returns**
	Outlet Mall	36
	Columbine Shopping Center	44
	Thompson Valley Shopping Center	63
	The Ranch	68
	Airport	87
	Orchards Shopping Center	161
	Centerra	166
	Promenade Shops	212
	Southwest Loveland	355
	Downtown	369
	Northwest Loveland	442
	Northeast Loveland	482
	Southeast Loveland	2,463
	Non-Loveland & Misc.	4,454
	Total	**9402**

Attachment 1

BUDGET TIMELINE – PRESENTATIONS TO COUNCIL

YOU ARE HERE™

5/27
REGULAR MEETING:
Q1 Financial Report

8/14
WORKSHOP:
2026 Budget Workshop

8/26
REGULAR MEETING:
Q2 Financial Report

9/9
STUDY SESSION:
Budget Workshop Follow-up

10/7
REGULAR MEETING:
2026 Budget Adoption
(1st Reading)

10/21
REGULAR MEETING:
2026 Budget Adoption
(2nd Reading)

11/4
REGULAR MEETING:
Year-End Wrap-Up
(1st Reading)

11/18
REGULAR MEETING:
Year-End Wrap-Up
(2nd Reading)

11/25
REGULAR MEETING:
Q3 Financial Report

PUBLIC COMMENT

&

QUESTIONS?

THANK YOU!

City of Loveland

HELPFUL LINKS

- ✓ **Sales Tax Collections by Geographical Area Cash Basis**
  - https://www.lovgov.org/services/finance/sales-tax/reports
- ✓ **Sales Tax Collections by Industry Code**
  - https://www.lovgov.org/services/finance/sales-tax/reports
- ✓ **Building Permits Link**
  - https://www.lovgov.org/services/development-services/building-division/policies-reports

City of Loveland

Activity Measures

Attachment 1

Measures	March '23	March '24	March '25	2023 YTD	2024 YTD	2025 YTD
Governmental Measures						
# of Building Permits	281	276	308	708	842	916
$ Building Permit Valuations	21,569,110	110,144,660	24,225,261	95,316,950	150,353,747	150,555,574
# of Certified Occupancies	34	11	24	97	51	75
Net # of Sales Tax Licenses	(6)	40	(57)	(32)	65	(82)
$ of Lodging Tax Collected	73,140	79,042	91,110	215,873	257,789	251,718
Sales & Use Tax System Receipts (SUTS)	211,361	382,836	539,955	506,435	1,238,864	1,624,844
Enterprise Measures						
New Residential Electric Meter Sets	46	28	40	158	60	78
# of Utility Bills Sent	43,626	44,491	45,486	130,246	133,387	136,387
Peak Electric Demand (kW)	88,448	94,973	85,137	292,760	298,294	298,796
Energy Purchased from PRPA (kWh)	58,742,702	57,217,159	56,668,232	179,019,290	178,719,816	182,738,814
Gallons of Water Sold	141,692,977	143,441,109	138,412,956	448,505,120	445,262,411	445,217,325
Rounds of Golf	5,643	7,469	11,115	-	13,448	14,369
Internal Measures						
# of Workers' Comp Claims	13	10	14	39	24	29
$ of Workers' Comp Claims	51,393	36,139	45,432	134,685	81,431	152,727
# of Total Open Claims	23	17	18	*Not Cumulative*		
$ of Total Open Claims	301,531	232,680	411,054	*Not Cumulative*		

City of Loveland