#### CITY OF LOVELAND

## SALES TAX COLLECTED: CASH BASIS

**MARCH 2025** 

#### YEAR-TO-DATE COMPARISON

· <del></del>					%
Geographical Area		<u>2025</u>		<u>2024</u>	Inc/Dec
South East Loveland	\$	2,849,749	\$	3,052,215	-6.6%
Centerra	Ψ	1,176,695	Ψ	1,158,685	1.6%
North East Loveland		1,129,012		1,158,274	-2.5%
North West Loveland		1,070,273		1,263,009	-15.3%
Promenade Shops		549,723		589,690	-6.8%
South West Loveland		532,756		550,612	-3.2%
Orchards Shopping Center		474,678		712,613	-33.4%
Downtown		442,327		443,712	-0.3%
The Ranch		308,770		312,868	-1.3%
Thompson Valley Shopping Center		227,630		523,348	-56.5%
Airport		196,008		216,370	-9.4%
Columbine Shopping Center		124,924		176,901	-29.4%
Outlet Mall		48,997		41,604	17.8%
All Other Areas		5,207,076		5,403,674	-3.6%
Total	\$	14,338,618	\$	15,603,575	-8.1%

### **CITY OF LOVELAND**

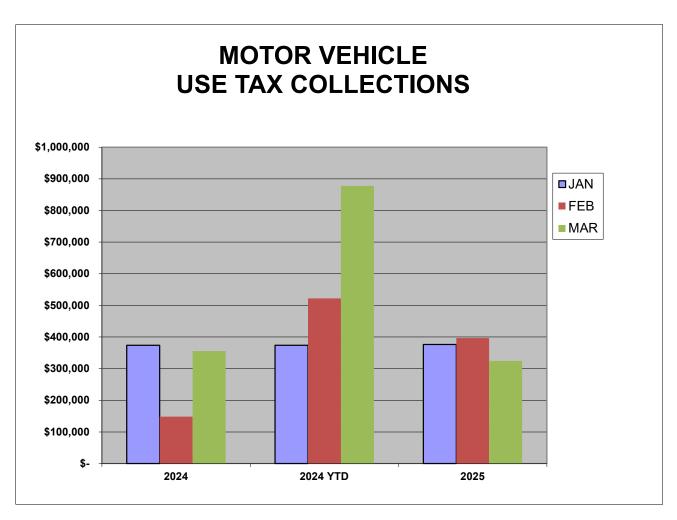
SALES TAX COLLECTED: CASH BASIS

Month of MARCH 2025

Geographical Area	2025	% of Total
South East Loveland	\$ 865,707	22.30%
North East Loveland	378,154	9.70%
Centerra	344,935	8.90%
North West Loveland	306,483	7.90%
South West Loveland	174,720	4.50%
Promenade Shops	133,768	3.40%
Downtown	133,129	3.40%
Orchards Shopping Center	133,118	3.40%
The Ranch	89,622	2.30%
Thompson Valley Shopping Center	61,695	1.60%
Airport	58,499	1.50%
Columbine Shopping Center	38,605	1.00%
Outlet Mall	14,798	0.40%
All Other Areas	1,155,039	29.70%
Total of MARCH 2025	\$ 3,888,272	100.00%

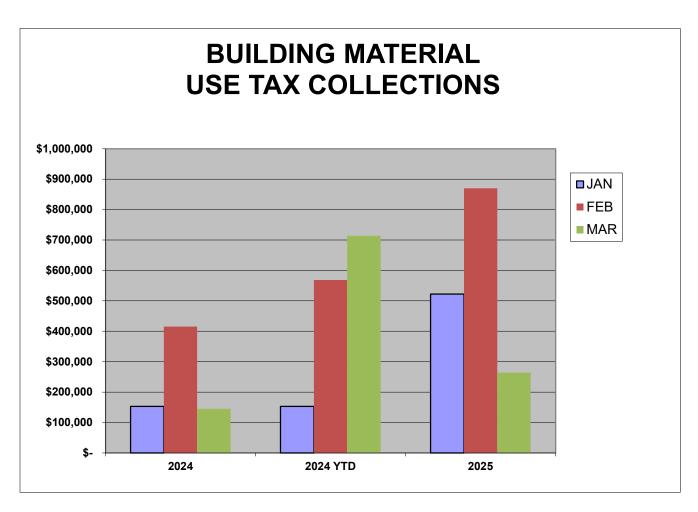
# **City of Loveland Motor Vehicle Use Tax Comparison (CASH BASIS)**

2024-2025 Co	024-2025 Comparison					Year to Date Inc/Dec over	Curr Month Inc/Dec over		
		<u>2024</u>	<u>2</u> (	024 YTD	<u>2025</u>	2	2025 YTD	2024	2024
JAN	\$	373,761	\$	373,761	\$ 376,432	\$	376,432	0.7%	0.7%
FEB	\$	148,197	\$	521,958	\$ 396,791	\$	773,223	48.1%	167.7%
MAR	\$	355,861	\$	877,819	\$ 324,164	\$	1,097,387	25.0%	-8.9%



# City of Loveland Building Material Use Tax Comparison (CASH BASIS)

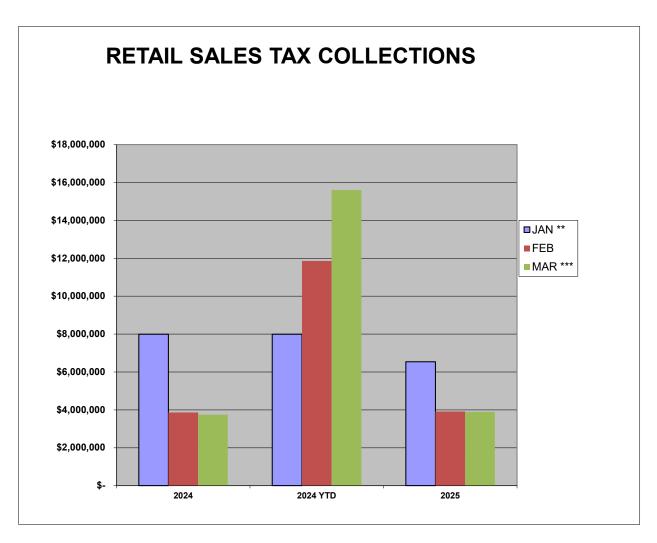
2024-2025 Com	pa	rison							Year to Date Inc/Dec over	Curr Month Inc/Dec over
		<u>2024</u>	<u>20</u>	024 YTD		<u>2025</u>	2	2025 YTD	2024	2024
JAN FEB MAR	\$ \$ \$	152,947 415,452 145,172	\$ \$ \$	152,947 568,399 713,571	\$ \$ \$	522,353 869,789 264,255	\$ \$ \$	522,353 1,392,142 1,656,397	241.5% 144.9% 132.1%	241.5% 109.4% 82.0%



### **City of Loveland** Retail Sales Tax (CASH BASIS)

<b>2024-2025 Comparison</b>	2025 Comparison
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2024-2025 Comparison						Year to Date Inc/Dec over	Curr Month Inc/Dec over		
		<u>2024</u>		2024 YTD		<u>2025</u>	2025 YTD	<u>2024</u>	<u>2024</u>
JAN ** FEB MAR ***	\$ \$ \$	3,865,256	\$ \$ \$	7,991,757 11,857,013 15,603,575	\$ \$ \$	6,540,541 3,909,805 3,888,272	\$ 6,540,541 \$10,450,346 \$14,338,618	-18.2% -11.9% -8.1%	-18.2% 1.2% 3.8%



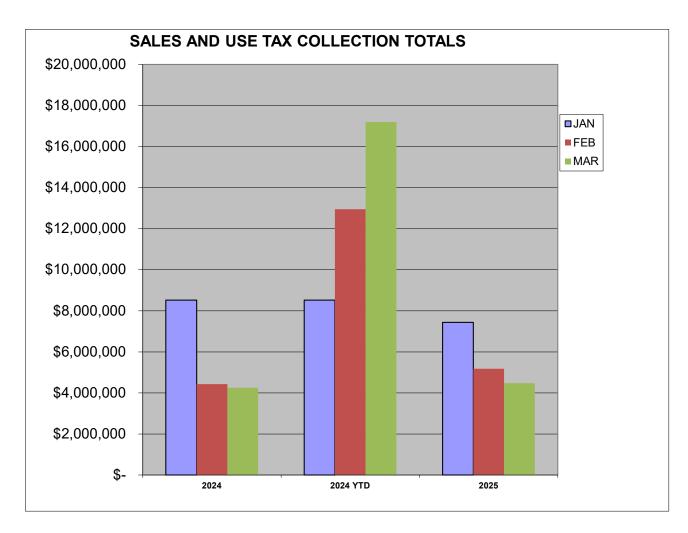
<sup>\*</sup> Indicates Quarterly Returns also included

<sup>\*\*</sup> Indicates Quarterly and Yearly Returns also included

<sup>\*\*\*</sup> Journal Entry Adjustment Correction

## City of Loveland Sales & Use Tax Total Comparison (CASH BASIS)

2024-202	25 Com	parison							Curr Month Inc/Dec over	
		<u>2024</u>	2024 YTD		<u>2025</u>		2025 YTD	Inc/Dec over <u>2024</u>	2024	
JAN	\$	8,518,465	\$ 8,518,465	\$	7,439,326	\$	7,439,326	-12.7%	-12.7%	
FEB	\$	4,428,906	\$ 12,947,371	\$	5,176,384	\$	12,615,711	-2.6%	16.9%	
MAR	\$	4,247,594	\$ 17,194,965	\$	4,476,691	\$	17,092,402	-0.6%	5.4%	



City of Loveland												
Summary of Sales Tax Collections by Industry Code												
		Three mor	nths, ended	March 31, 2	<u> 2025</u>							
Description	March 2025	March 2024	\$ Change	% Change	YTD 2025	YTD 2024	\$ Change	% Change	% of Total	Cumulative %		
Restaurants & Bars	\$ 612,623	\$ 619,777	(7,154)		1,931,755	1,937,924	,		13.5%			
Electronic Shopping & Mail-Order Houses	429,563	\$ 411,235	18,328	4.5%	1,771,909	1,366,780	405,129	29.6%	12.4%	25.8%		
Department Stores & General Merchandise	417,845	\$ 428,430	(10,585)		, ,	1,990,691	(416,055)		11.0%			
Motor Vehicle Dealers, Auto Parts & Leasing	454,226	\$ 382,271	71,955	18.8%	1,314,641	1,277,420	37,221	2.9%	9.2%	46.0%		
Building Material & Lawn & Garden Supplies	285,618	\$ 333,931	(48,313)		, ,	1,183,735	(146,880)		7.2%	53.2%		
Utilities	344,304	\$ 303,835	40,469	13.3%	,	876,434	83,346	9.5%	6.7%	59.9%		
Misc. Retail Including Used Merchandise Stores	223,072	\$ 173,430	49,642	28.6%	835,416	693,892	141,524	20.4%	5.8%	65.7%		
Grocery Stores & Specialty Foods	116,402		3,732	3.3%		1,124,757	(680,716)		3.1%	68.8%		
Consumer Goods & Commercial Equipment Rental	133,104	\$ 123,048	10,056	8.2%	438,174	956,795	(518,621)		3.1%			
Sporting Goods, Hobby, Book & Music Stores	117,640	\$ 77,911	39,729	51.0%	,	376,829	8,811	2.3%	2.7%	74.6%		
Clothing & Clothing Accessories Stores	87,415	\$ 87,833	(418)			367,365	(6,959)		2.5%	77.1%		
Hotels, Motels & Other Accommodations	100,216	\$ 95,686	4,530	4.7%	,	316,822	(15,634)		2.1%	79.2%		
Electronics & Appliance Stores	62,540	\$ 69,508	(6,968)	-10.0%	242,360	287,077	(44,717)	-15.6%	1.7%	80.9%		
Health & Personal Care Stores	57,815	\$ 59,317	(1,502)	-2.5%	223,937	226,503	(2,566)		1.6%	82.4%		
Beer, Wine & Liquor Stores	56,867	\$ 67,297	(10,430)		, -	219,256	(4,989)	-2.3%	1.5%	83.9%		
Broadcasting & Telecommunications	55,866	\$ 50,363	5,503	10.9%	185,742	174,050	11,692	6.7%	1.3%	85.2%		
Gasoline Stations with Convenience Stores	54,586	\$ 57,522	(2,936)	-5.1%	177,542	177,035	507	0.3%	1.2%	86.5%		
Furniture & Home Furnishing Stores	42,858	\$ 37,374	5,484	14.7%	132,402	127,514	4,888	3.8%	0.9%	87.4%		
Office Supplies, Stationery & Gift Stores	11,292	\$ 11,684	(392)	-3.4%	48,613	48,548	65	0.1%	0.3%	87.7%		
All Other Categories	224,420	\$ 243,439	(19,019)	-7.8%	1,759,314	1,874,148	(114,835)	-6.1%	12.3%	100.0%		
				-								
Total	\$3,888,272	\$3,746,561	\$141,711	3.8%	\$14,338,618	\$15,603,575	\$(1,264,958)	-8.1%	100.0%			