



City of Loveland

PARKS AND RECREATION DEPARTMENT
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LOVELAND GOLF ADVISORY BOARD

Wednesday, September 25, 2019, 5:15 pm

ASPEN ROOM, Chilson Recreation-Senior Center (see directions attached)
700 E. Fourth Street, Loveland, CO

AGENDA

NOTICE OF MEETING POSTED

Call to Order at 5:15 p.m.

Citizen Comments (By Citizens present at meeting)

Council Liaison Report

Approval of 08/28/2019 Minutes

Discussion/Action

1. 2020 Golf Rates

Mark Esoda

Non-Action Items

2. Preparation for 2020 Policy and Procedure Manual Review

Andrea Sheldon

* Handout at meeting

Reports/Correspondence

3. Golf Operations Manager's Report

Mark Esoda

4. Financial Report

Andrea Sheldon

Board Member Comments

Next Regular Meeting Date: 10/23/2019

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Chilson Recreation/Senior Center

700 E 4th Street, Loveland, CO



LOVELAND GOLF ADVISORY BOARD

MINUTES

08/28/19

Parks and Recreation Conference Room, 500 E. 3rd Street

PRESENT: Robert Walkowicz, Jack Stringer, Jim Whitenight, Charlie Dyer, Joe Lopo, Chuck Weirauch, Beth Soderquist, Rex Lamoreaux

ABSENT: Greg Oehmen, Julie Nelson

STAFF: Mark Esoda, Andrea Sheldon

COUNCIL: Don Overcash

CITIZENS PRESENT: None

Notice of meeting posted.

Chair Robert Walkowicz called the regular meeting of the Loveland Golf Advisory Board to order Wednesday, 08/28/19 at 5:15 pm.

Citizen Comments	None
Minutes	The minutes of the 06/26/19 meeting and the 07/19/19 special meeting were unanimously approved as submitted.
Non-Action Items/Information	
Update – 09/17/19 Council Presentation	Mark Esoda presented an update on the upcoming City Council meeting. Mark met with City Manager, Steve Adams regarding the presentation. Steve asked that staff propose a phased-in fee increase option as well as the Board/Staff recommended option. Mark presented 4 different cash flow options that included spending 1.9 million for clubhouse renovation and equipment replacement. The various scenarios showed the differences in revenue projections. Without substantial fee increases in the future, the fund runs into financial issues between 2022 and 2023.
	<i>No Action Taken: The Board discussed the presentation and offered input.</i>
Don Overcash arrives at 5:33 pm	
Point of Sale Update	Andrea Sheldon updated the Board on the status of the new Point of Sale system. The planned implementation week is 09.30.19
Junior Golf Foundation	Andrea submitted a donation request from received by Jim Dargis, Head Golf Professional at The Olde Course at Loveland.

The Board approved distribution from the Junior Golf Foundation account for requested donations from the boys' high school teams.

REPORTS/CORRESPONDENCE

Financial Report

Andrea Sheldon related that year over year; 2019 YTD July expenses were over 2018, which is mostly a reflection of the increase in personal services (minimum wage). 2019 Revenues are slightly above YTD July 2018.

Golf Manager Report

Mark reviewed information regarding

- Cart storage area at CCGC
- Summer programming/lessons

Council Liaison Report

Council Overcash related information on the following upcoming issues:

- Budget issues facing 2020
- Larimer County is looking for a sales tax increase that may cause issues with City efforts in that same area.

Board Member Comments

Beth Soderquist: Collindale's ladies group came and played Mariana Butte and enjoyed their outing
Jack Stringer: Budget opinion for square foot price of clubhouse renovation is getting push back; golfers feel it is too high
Rex: Are we missing ball cleaners at CCGC? Mark stated a ball cleaners should be on every other hole.

There being no further business, the meeting adjourned at 6:40 p.m.

Respectfully submitted,

Andrea Sheldon



AGENDA ITEM: 1

MEETING DATE: 09/25/19

DESCRIPTION: Golf Fees 2020 and Beyond – Council Directive

SUMMARY: At the 09.17.19 Loveland City Council meeting, Council gave direction to staff that staff and the Golf Board reassess the fees proposed for the 2020 Budget. Council would like the Board and staff to gather further input on the fees from special user groups playing at the golf courses, such as the various men and women's golf associations.

Staff has made contact with the leadership of the various associations and has asked the associations to provide two members each to join in discussions on the 2020 Golf Fees beginning with this meeting.

As a reminder of the 2020 Budget process to date, staff has included two items that the Board previously approved that may prove helpful during this time of reevaluation:

1. The following is a summary of the proposed budget components the Board previously approved as part of the 2020 budget. The expenditure figures presented below are based on a line item "status quo" 2020 budget. They are subject to change based on any administrative budgetary requirement implemented for 2020 and may also change based on re-projections of revenue and expenses based on current year-to-date information

2020- Projected Revenues	
Operating Revenues:	\$4,040,102
Includes; Proposed 2020 Green Fees,	
Contract Revenue, Pro Shop	
Operations	
Interest on Fund Balance	70,876
Total Projected Revenues	\$4,110,978
Revenue Budget Highlights	
• Fee increases proposed	
• Proposed policy change to when seasonal passes are valid for use	



2020 Projected Expenses

Operations and Maintenance

Includes: M&O at all 3 golf courses;
OCAL, MBGC & CCGC clubhouse
operations; cart and range operations;
and, play and tee managers

Total Projected Expenditures	(\$3,784,116)
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Expenditure Budget Highlights

- Operational supplies/services budget remains status quo
- Increase in Workers Comp insurance
- Final budget salary figures are not yet complete however, an increase for minimum wage increases is reflected

Net Change in Working Cash Balance Before Capital	\$ 326,862*
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2020 Capital Outlay	(\$678,356)
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Capital Outlay Highlights*

- Depreciation list equipment replacement, Mariana Butte pump station
- Capital Items will be purchased only if, and to the extent that, the fund balance allows.

2. The 2020 Fees previously proposed as part of the 09.17.19 presentation (see attached).

Discussion: Receive input on 2020 Proposed Fees for reconsideration.

Category	Fee Description	Cattail Creek	The Olde Course	Mariana Butte
GREEN FEES	9 hole green fee NON PEAK	\$12.00	\$18.00	\$22.00
* Twilight rates Exclude Holidays	Any day or time except for Peak Rate or Off Season Rate			
	9 hole green fee PEAK		\$19.00	\$23.00
	May 1 – Sept 30 Sat & Sun for tee times Open – Noon Plus Holidays regardless of day of week			
	18 Hole Green Fee NON PEAK	Add on \$8.00	\$36.00 \$34.00	\$46.00 \$44.00
	Any day or time except for Peak Rate or Off Season Rate			
	18 hole green fee PEAK		\$38.00 \$36.00	\$48.00 \$46.00
	May 1 – Sept 30 Sat & Sun for tee times Open – Noon Plus Holidays regardless of day of week			
	3 Hole Green Fee any day & time *includes rental clubs/ball for round	\$5.00		
	Senior (62+) (Mon – Fri Only)	\$9.00		
	Senior and Junior add on (2 nd nine)	\$6.00		
	Junior (18 & under)	\$8.00 Any day/time	\$9.00 (9 H) \$18 Mon-Fri + Sat/Sun after 1PM	\$11.00 (9 H) \$23 Mon-Fri + Sat/Sun after 1PM
	Twilight	\$8.00 After 6 p.m. any day or prior to 6:20 a.m. Mon-Fri	\$14.00 (9H) \$30 (\$18H) after 3:00 p.m. any day or prior to 6:20 am Mon-Fri	\$18.00 (9H) \$38 (\$18H) after 3:00 p.m. any day or prior to 6:20 am Mon-Fri
	Sunset Rate: *seasonal starting times vary until dark. As many holes as desired		\$14.00 walking \$22.00 with cart	
	Mini Course Round SNAG/Putt Adult –	(Inc. rental) \$7.00		
	Mini Course Round SNAG 5 yrs – 12 yrs (4 & under –free)	(Inc. rental) \$6.00		
	Fall/Spring (11/1–11/30 & 3/1–3/31) 9 Holes any day/time	\$9.00	\$14.00	\$18.00
	Fall/Spring (11/1–11/30 & 3/1–3/31) 18 Holes any day/time		\$28.00 \$26.00	\$36.00 \$34.00
	Winter Rate (12/1–2/28) 9 hole green fee; any day/time	8.00	\$13.00	\$16.00
	Winter Rate (12/1–2/28) 18 hole green fee; any day/time		\$24.00 \$22.00	\$30.00 \$28.00
MULTI-PLAY PUNCH PASSES (PP)	20/9 or 10/18 Golf Punch Pass		\$306.00 \$289.00	\$391.00 \$374.00
	CC Golf Punch Pass/10 rounds	\$102.00		
	Senior/Junior Punch Pass/10 rounds (dates/time restriction apply)	\$76.50		
	CC MINI Course Punch Pass/10 rounds	(Inc. rental) 59.50		

Category	Fee Description	Cattail Creek	The Olde Course	Mariana Butte
CARTS	Private Cart Permits (80 only @ OC; 50 only @ MB)		\$325.00	\$750.00
	Private Cart per use - 9 hole, without permit			\$11.00
	Private Cart per use - 18 hole, without permit			\$16.00
	Rental Cart: 9 hole **PER RIDER FEE**	6.00		11.00
	Rental Cart: 18 hole **PER RIDER FEE**			16.00
	Rental Cart: 9 hole cart single rider add on CC only	4.00		
	OC ONLY Cart PP M-Fri noon SINGLE RIDER		S. Rider 120.00	
	Cart Punch Pass Full Week – SINGLE RIDER	S. Rider 51.00	S. Rider 136.00	S. Rider 136.00
DRIVING RANGE ANY COURSE	Warm Up		\$2.50	
	Small		\$5.00	
	Large		9.00	
	Large basket punch pass*		\$76.50	
	Seasonal availability: Games on the Range at Mariana Butte/Game Zone at Cattail Creek Includes unlimited range balls – up to 6 hitters per bay	Singe Bay \$25/hour Double Bay\$40/hour		Singe Bay \$25/hour Double Bay\$40/hour

SEASONAL PASSES SP's available to Loveland/Berthoud residents *Tee Times may be made no more than five days out for MB play **Depending upon season, 9-hole play may be limited Mon-Thurs Seasonal Passes not valid for tournament play at MB Total limit of 700 pass holders; 3 course = 150 adult, 50 youth	3 Course Full Week Individual		\$880.00
	3 Course Monday – Friday noon individual (not valid on City holidays)		\$680.00
	3 Course Full Week Youth		300.00
	OC/CC Full Week Individual		\$600.00
	OC/CC Monday-Friday noon Individual (not valid on City holidays)		\$430.00
	OC/CC Monday – Thursday Individual		\$285.00
	OC/CC Monday-Thursday after 1PM		\$160.00
	OC/CC Full Week Youth		225.00
	Seasonal Pass User Fees per 9 Holes		
	Per 9 Hole PEAK May 1 – Sept 30 Sat & Sun Tee times Open – Noon Mariana Butte and The Olde Course PLUS Holidays regardless of day of week Seasonal passes not allowed for use during PEAK times; Full Week Pass holders auto-offered punch pass golf rate		\$5.00-4.50
	Per 9-Hole NON PEAK MB/OC Any day or time except for Peak Rate: CCGC Any day or time.		\$5.00/9 \$3.50