



PARKS AND RECREATION DEPARTMENT

Civic Center • 500 East Third Street • Loveland, Colorado 80537
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www.cityofloveland.org

LOVELAND GOLF ADVISORY BOARD

Wednesday, April 24, 2019 – 5:15 p.m.

Mariana Butte Maintenance Building
499 Rossum Drive, Loveland

Notice of Meeting Posted

Call to Order at 5:15 p.m.

Citizen Comments

Council Liaison Report

Approval of 03/27/19 Minutes

Non-Action Items – Information

- | | |
|---|------------------|
| 1. Introduction of Maintenance Staff/2019 Goals | Jordan McCormick |
| 2. Introduction of Clubhouse Staff/2019 Goals | Winston Howe |

Discussion/Action Items

- | | |
|--------------------------|------------|
| 3. Budget 2020 | Mark Esoda |
| *Presentation at Meeting | |

Reports/Correspondence

- | | |
|-------------------------------|----------------|
| 4. Quarterly Financial Report | Andrea Sheldon |
| 5. Golf Manager Report | Mark Esoda |

Board Member Comments

Next Regular Meeting Date 05/22/2019 – The Olde Course at Loveland – Maintenance Facility

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LOVELAND GOLF ADVISORY BOARD

MINUTES

03/27/19

Parks and Recreation Conference Room, 500 E. 3rd, Loveland, CO

PRESENT: Charlie Dyer, Jim Whitenight, Robert Walkowicz, Joe Lopo, Greg Oehmen, Jack Stringer, Chuck Weirauch, Beth Soderquist, Rex Lamoreaux,
ABSENT: Julie Nelson,
STAFF: Mark Esoda, Andrea Sheldon, Jim Dargis
COUNCIL: Don Overcash
CITIZENS PRESENT: None

Notice of meeting posted.

Chair Robert Walkowicz called the regular meeting of the Loveland Golf Advisory Board to order Wednesday, 03/27/19 at 5:15 pm.

Citizen Comments No citizens present

Minutes The minutes of the 02/27/19 meeting were unanimously approved as submitted.

Council Liaison Report Councilor Overcash related that the City Council has begun the budget process for 2020. Some discussion is occurring around the food sales tax. Council signed an IGA with the County for the new Police Training facility; funds already earmarked for that purpose will construct the facility.

DISCUSSION/ACTION

Councilor Overcash leaves at 5:30

Budget Process 2020

Preliminary Fee Discussion

Mark Esoda began the discussion regarding the 2020 budget including future concerns and immediate needs. A hard look at the current fee structure, current policies, and business practices is needed in order to continue to maintain the course at an acceptable level and provide the funds for current and future capital needs.

Action: A lengthy discussion was held covering various fee proposals, suggested policy changes, etc.

Jack Stringer motioned to charge full-week seasonal pass holders the punch pass rate on Saturday and Sunday mornings. Jim Whitenight seconded.

Discussion: Chuck Weirach questioned if that would be for all or part year.

Jack amended his motion to charge full-week seasonal pass holders the punch pass rate during PEAK hours, as already defined. Other times of the year, the fee to play would be the established user fee.

Jim seconded.

Discussion: Joe Lopo: very hard on full week seasonal pass holders

Beth Soderquist: questioned the impact to golfers who worked and played on the weekends

Robert Walkowicz: questioned the amount of increase to revenues that change would provide.

Charlie Dyer asked if the pass holder would have to purchase a punch pass or would that just be the rate charged. Mark stated that pass holders would not need to buy a punch pass for those specific times.

After further discussion, the motion passed unanimously.

Jack Stringer motioned that all fee be raised 2%. No seconded for the motion was entertained.

Beth Soderquist motioned that the greens fees for The Olde Course be changed from \$34-\$36 for Non Peak 18 and from \$36-\$38 for Peak 18 and that the fees at Mariana Butte be changed from \$44-\$45 Non-peak 18 and \$46-\$48 for PEAK 18. Additional fees that wheel of the peak/non peak rates will be adjusted accordingly.

Jim seconded

Discussion: Greg Oehmen stated that it was imperative that the golfers understand the reason for the fee increases.

The motion passed unanimously.

Jack motioned that the non-peak user fee be increased from \$3.50/9 to \$5/9.

Jim seconded

The motion passes unanimously.

Other fees were discussed including the possibility of adding of a warm-up basket of balls or an all inclusive pass of some sort.

Staff will run the numbers on all the passed fees for the April meeting.

Junior Golf Foundation Donation Requests

Action: The Board approved Junior Golf Foundation donations, for \$500.00 per team, for the Mountain View, Berthoud, and Loveland High School girls golf teams.

NON-ACTION/INFORMATIONAL

The Olde Course at Loveland Clubhouse Feasibility Study

Mark indicated that the preliminary report had some inconsistencies that staff wanted to address before handing out the document.

Point of Sale and Tee Time System Update

Andrea Sheldon discussed the process currently underway to find a new vendor for both systems.

REPORTS/CORRESPONDENCE

Golf Operations Manager Report

Covered by agenda items

Board Member Comments

- Joe Lopo: Once fees are finalized, need to send them to the Men's and Ladies associations with the reasons for the increases.
- A Web.Com tournament is coming to the TPC course 07/08-07/14; they need volunteers and sponsorships.
- Robert Walkowicz said that he had received complaints about the Wapiti's food and service.

**There being no further business, the meeting adjourned at 7:20p.m.
Respectfully submitted,**

Andrea Sheldon

AGENDA ITEM: 1

MEETING DATE: 04/24/2019

DESCRIPTION: Introduction of Mariana Butte Maintenance Full-time Staff/Goals for 2019

SUMMARY:



JORDAN MCCORMICK: Jordan was hired to lead Mariana Butte in August of 2010. Jordan is a native of Nebraska but saw the light and became a Coloradoan in 1985. Prior to the Butte, Jordan was the superintendent at the Broadmoor West golf course in Colorado Springs for 6 years. Wife is Danielle; two daughters: Haley and Lauren. Enjoys the Colorado outdoors: skiing/snowboarding, golfing, & cycling both motor and human powered.



PAUL MASON – Began working for the Mariana Butte golf course in 1994. Paul is a former Florida golf maintenance supervisor. Musician: plays guitar, sings, & paints; music & art are his hobby and passion.



LARRY RUDEEN – assisted in construction of Cattail Creek golf course & then started at Mariana Butte in 1991. Avid skier and knows all the wildlife on the course; lives in Ft. Collins



IVAN BROWN – is the newest team member, joining the Mariana Butte maintenance crew in February of 2018. Ivan initially trained as an auto mechanic but got into the golf industry in the early 80's. During his years, working in the industry, Ivan has been a technical representative for manufacturing, trained mechanics worldwide and has been a manager for an equipment distributor.

Discussion: Information Only

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AGENDA ITEM: 2

MEETING DATE: 04/24/19

DESCRIPTION: Introduction of Mariana Butte Full-time Pro Shop Staff/Goals for 2019

SUMMARY:



Winston Howe, PGA, Class A

Head Golf Professional

Winston Howe is a 26 year member of the PGA and was hired as the Head Golf Professional at Mariana Butte in 2006. He has been active in the Colorado golf scene for many years from his days as a top junior golfer in the state to his tenure as General Manager/Head Golf Professional at Eagles Nest Golf Course and Mountain View Golf Course.



Kevin Cohrs, PGA, Class A

Assistant Golf Course Professional

Kevin Cohrs joined the Mariana Butte pro shop team in 2014. Kevin Cohrs is a Class A PGA member, with 6 years of teaching experience and over 11 years in the golf industry including his most recent tenure at Todd Creek Golf Club in Thornton, CO. Kevin graduated from Colorado State University in 2008 with a bachelor's degree in Technical Journalism with an emphasis in Public Relations. His favorite courses to play, in Colorado, are The Club at Cordillera - Mountain Course, Coal Creek Golf Course, and of course Mariana Butte Golf Course.

Discussion: Information Only



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AGENDA ITEM: 3

MEETING DATE: 04/24/19

DESCRIPTION: Budget 2020

SUMMARY:

2020 Expenditures:

- **Capital Improvements and Equipment Budget:**
 - Capital Improvement Plan for 2020 and beyond. Highlights for 2020 could include:
 - Pump station at MBGC, and maintenance and F&B equipment replacement.
- **Line Item Maintenance and Operation Budgets**
 - Staff has not received official word on city-wide operational budget increases for Human Resource items such as insurance, unemployment, etc.
 - Staff does not anticipate increases to other line maintenance and operation line items.
- **Salaries and Benefits:** Staff will increase the part-time staff line item allocation to include mandatory minimum wage increase of 8% for 2020 also including adjustments for wage compression issues.

2019 Revenues:

- **Discussion 2020 Fees:** Review of 2020 fees as proposed. The revenues from fees ensure golf fund meets short term operational needs as well as current cash balance objectives to fund future projects and purchases.

Discussion: Discussion, recommendations for 2020 budget package