

MEETING DATE: February 18, 2015

TO: Community Marketing Commission

FROM: Cindy Mackin, Visitors Services Coordinator

TITLE: February 18, 2015 CMC Update

SUMMARY: This is a monthly update to the CMC for the month of January

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This position was created with the vision to establish and promote Loveland as a world-class destination for art, leisure and business through the implementation of the Destination Loveland Strategic Plan. Over the last month, the following has been accomplished:

**Lodging Tax** – In January 2015, we collected \$55,524.56 in lodging tax, a 28% increase from 2014.

**Visitors Center** - The Visitors Center sales were up for the month of January: \$6,635.50 in 2015 compared to \$5,458.70 in 2014 – a 22% increase. The Visitors Center traffic experienced a 13% increase for the month. 2015 saw 1,127 visitors vs. 1,001 in 2014.

## PR/Social Media - see attached report

**E-Newsletter** - The January issue of the Visit Loveland newsletter was distributed the last week of January and focused on Valentine's Day in the Sweetheart City. Among activities and events mentioned were the Loveland Fire and Ice Festival, tour and dining packages, and brewery creations. Also included were USAPCC and upcoming shows at the Budweiser Events Center and Rialto Theater. Sign up today at <a href="https://www.visitlovelandco.org">www.visitlovelandco.org</a>.

Fire and Ice Festival 2015 – A full report will be presented at the CMC meeting

**Chinese FAM Trip** – see attached one sheet









**Go West Conference** – Staff attended the Go West Conference at the Broadmoor in Colorado Springs. Go West is one of the largest tourism/travel trade shows in the US. Staff took new collateral material, chocolates, and updated press kits which were loaded on heart-shaped USB drives. Staff had over 40 one on one meetings scheduled with tourism delegates from all over the world. An update will be provided at the CMC meeting.



